



American Society of Irrigation Consultants 2024 NATIONAL CONFERENCE VICTORIA, BC | MAY 5–7, 2024

WELCOME



Golf Irrigation and the Corporate Spin

Brett Finlayson

Corporate Director of Grounds Maintenance

GolfBC Group

Who am I?



- 20+ years in the golf industry
 - 11 in the private club world
 - Last 13 with GolfBC Group
 - 10 as Superintendent (3 in transition)
 - 6 in corporate role
- Over \$23M in capital
- Help our Superintendents
- Purchasing and corporate agreements
- President of BCGSA and AGA-BC

Who is GolfBC?



- Burrard International Holdings Inc Family business
- Landholdings
- Owners/operators of 6 properties/10 golf courses
 - 7 courses in British Columbia, Canada
 - 3 courses on Maui
- Progressive
- Team Member Longevity

Our Grounds Maintenance Team





Our Corporate Team





Corporation vs. Standalone



- Different type of companies
- Culture
- Structure
- Uniformity/consistency of brand/product
 - Table Nineteen
 - Golfshops
 - Golf course management practices work in progress
- Knowledge sharing
- Priorities
- Vendor agreements
- Financial expectations

Potential challenges with a corporation



- Perception of expensive
- Financial impact
 - ROI
 - Competing capital
 - Economy
- Working with the development team
- Tight timelines
- Different priorities or long-term objectives
- Fall through the cracks

How I convinced GolfBC to start working with a consultant?



- Knowledge
- Communication
- Service/support relationships
- Consistency
- Planning
- Can we afford not to hire a consultant?

Keys to success



- Learn key players educate
- Understand concerns and expectations
- Help sell
 - ROI
 - Build momentum
 - Build trust
- Honesty

Thank you!







Moderator: Doug Macdonald, Aqua Engineering, Inc.

Panelists:

Chris Mitchell, Russell D. Mitchell & Associates, Inc.

Geoffrey Graber, Graber & Associates, LLC

Dave Langendorff, ISC Group, Inc.

Reasons to Consider Green Roof/Green Walls







POC COORDINATION

- Water Source Options
- Metering/POC



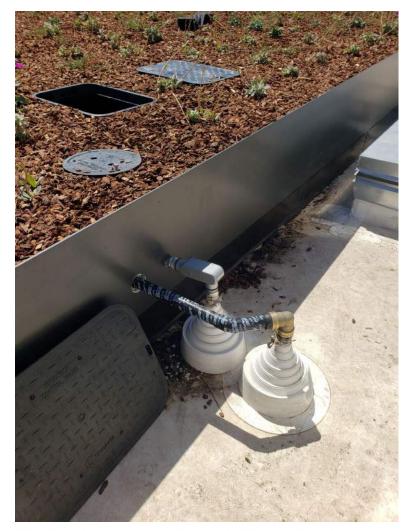




OVERSTRUCTURE PIPE COORDINATION

MEP/Architect







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Maintenance Access Challenges





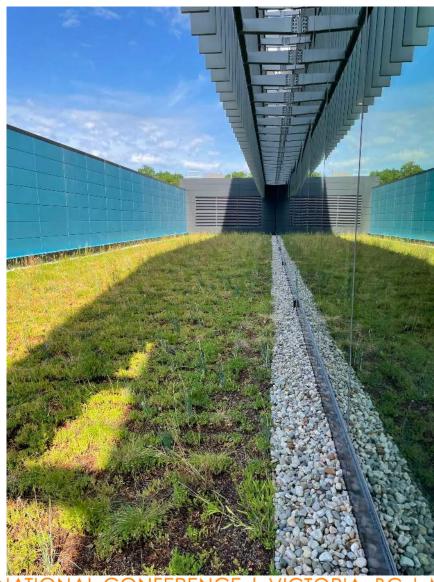


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Green Roof Techniques

Drip vs Sprinklers





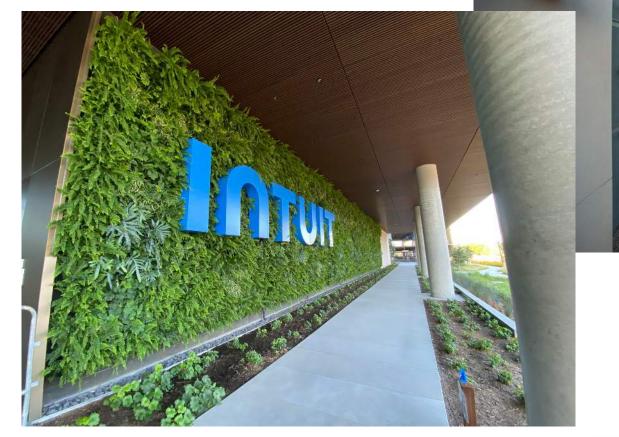


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Green Walls

Planting Media Alternatives

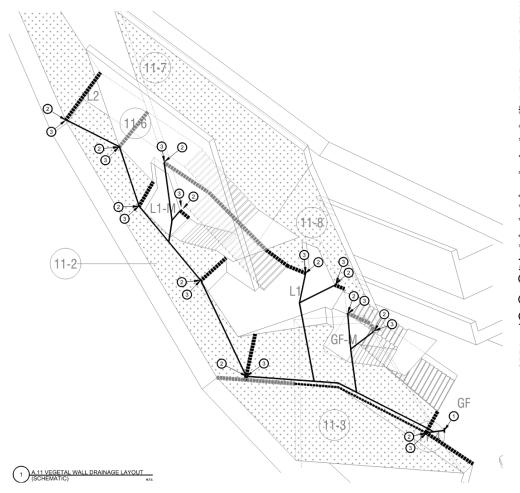






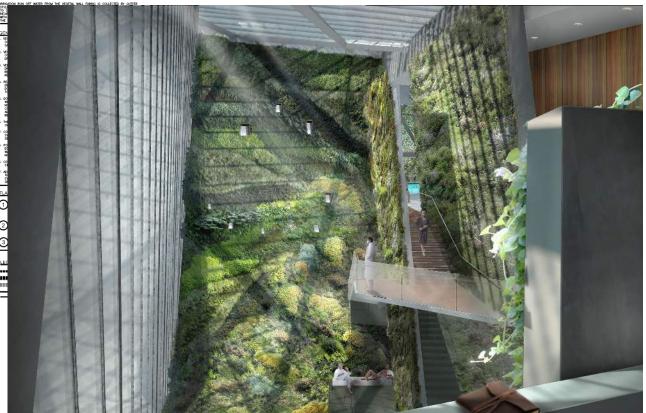
Green Wall Techniques

Drip application/piping strategies





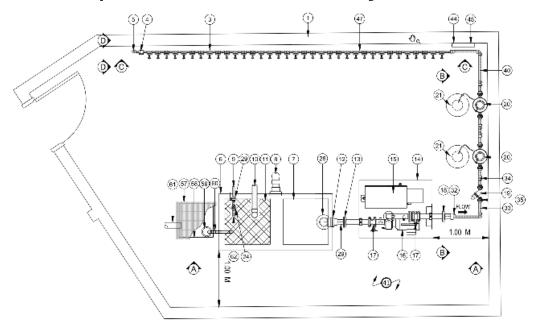




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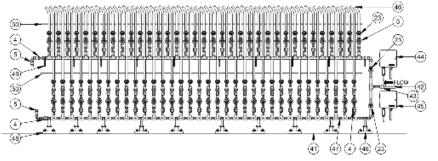
Green Wall Techniques

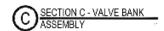
Complex Mechanical Systems

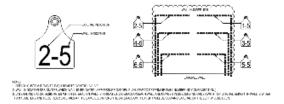


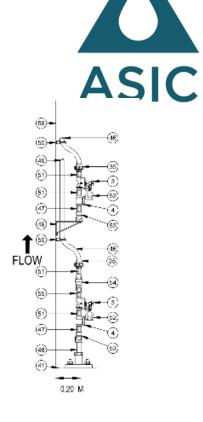


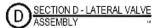
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QUESTIONS/COMMENTS







Issues of Owner Purchased Contractor Installed Projects?

Jim Barrett, Mike Prevost, Brian Vinchesi

THE QUESTION



- Should you allow/advocate for or against Owner purchase of materials for installation by the Contractor?
 - Golf versus Commercial

Public versus Private



Piloting the Issues of Owner Purchased Contractor Installed Projects

The Craziest Thing This Year



















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The Craziest Thing This Year





Hydroponics Systems in Cannabis Cultivation

Omar Alcantara – Bill Millward – Allister Cooney











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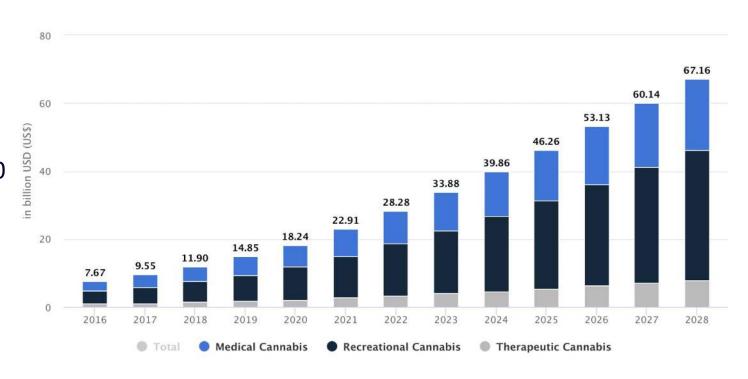




Industry Overview

- Total revenue from Cannabis is projected to reach \$39.85bn in 2024 and is projected to reach \$67bn by 2028
- Cannabis will add \$115.2 billion to the economy in 2024 and projected to reach \$170.7bn by 2028
- Medical marijuana is now legal in 40 US states and is legal recreationally in 24 states
- Cannabis is only fully illegal in 4 states and CBD in 3



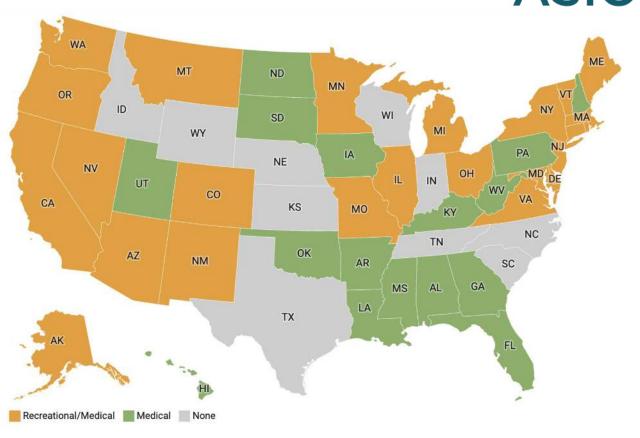


^{*}Per Flowhub, Statista, Leafwell and Axios

Key Challenges - Macro

ASIC

- Price decline from 32% from Q3 2021 to Q2 2023
- Brands are consolidating
- Cannabis companies cannot legally access traditional banking services
- Federal legislation to legalize cannabis is stalled
- Pest and Pathogen management



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^{*}Per Flowhub

Key Challenges – System Design

- Filtration:
 - Type? Level? Cost? Wastage?
- Controls and Nutrient Mixing / Delivery:
 - Cost? Complexity? Spatial Requirements?
- Water / Nutrient Usage and Recovery?
 - Required? / Desired?
- Delivery and Emission Type:
 - Cost? Automation? Complexity? Flexibility / Adaptability?









Major Components – Filtration

- Water Quality: Most growers prefer a
- Water Quality: Most growers prefer a consistent starting water quality. The "gold standard" for filtration are reverse osmosis systems;
- Pro: close to zero TDS
- Con's: high running costs and wastage



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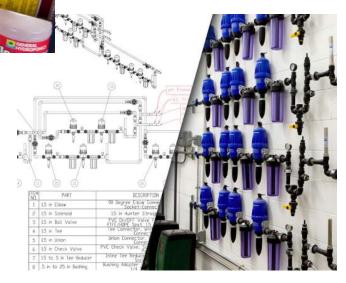
R1-12140 Reverse Osmosis System

Major Components - Fertigation

ASIC

 Fertigation strategies range from very basic hand mixing, to rudimentary hydraulic fertilizer pumps, to sophisticate, fully automated fertigation systems

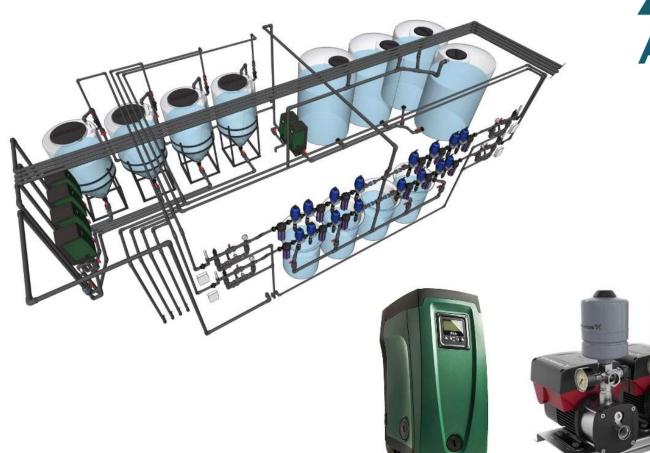




Major Components – Tanks and Pumps

ASIC

- Storage tanks for clean water, concentrate nutrients and dilute nutrient recipes are required. Selection factors include size, type and cost
- Pumps are needed for movement of water and nutrients from stage to stage. Selection factors include type, cost and range of flow



Major Components – Nutrient Mixing

ASIC

 Conversion of dry nutrients to liquid form requires care and is time consuming.
 System components that reduce labor and improve consistency are desirable if not always essential





Major Components - Recycling

- Nutrient and water recovery and recycling may be required, or desired
- Recovery and treatment systems must be economical and demonstrate a speedy ROI
- Systems range from RO, to Ultra Filtration, chemical (eg; Ozone), UV or pasteurization



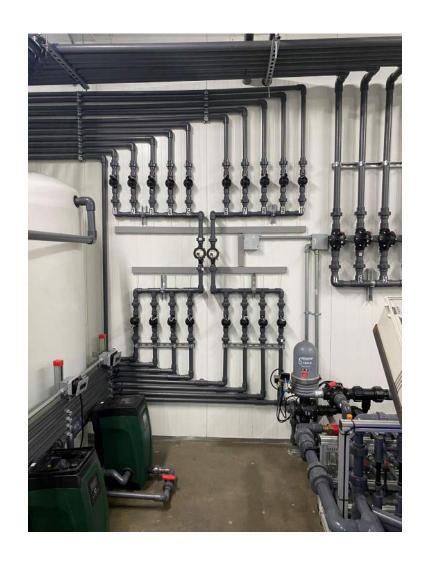




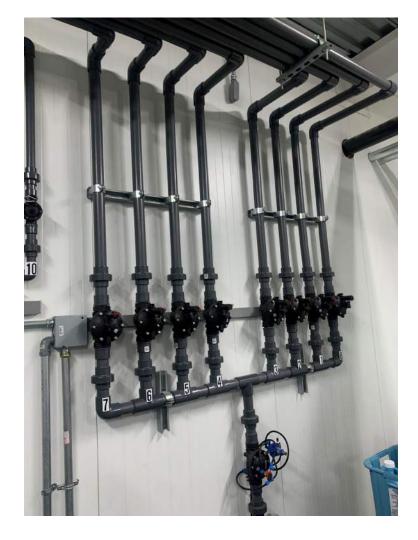




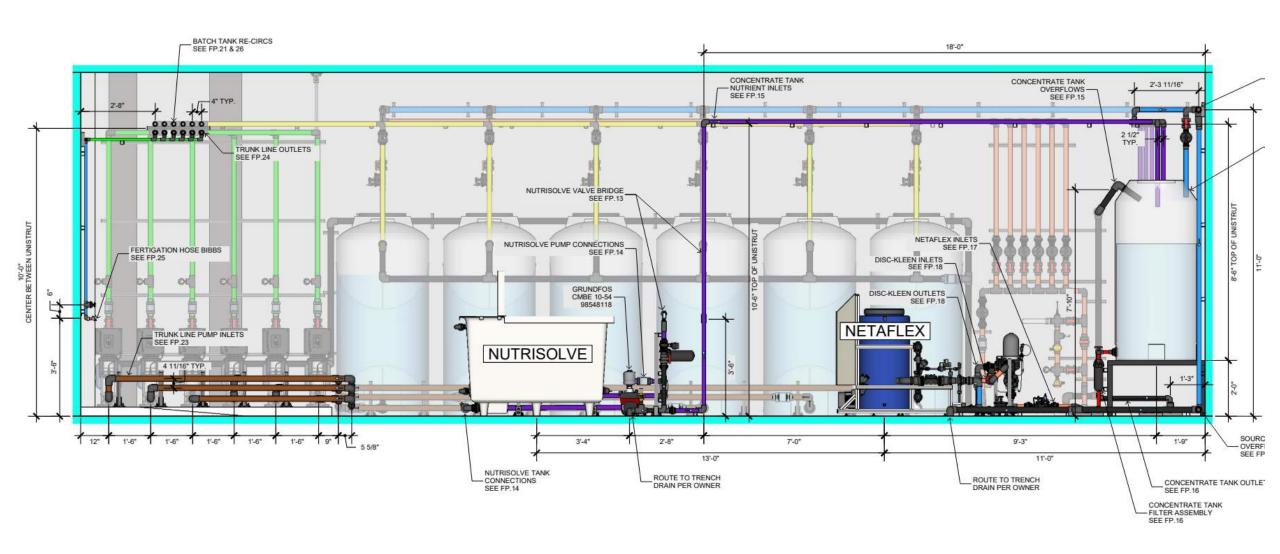
Major Components – System Plumbing







Major Components – Fertigation Room Layout



Hydroponic Irrigation Methods





Micro Irrigation

 Controlled drip irrigation utilizing soilless media such as rockwool or coco



Ebb and Flow ASIC

 Flooded tables or containers containing media such as expanded clay pellets



Aeroponics

 Misted nutrient water sprayed over roots



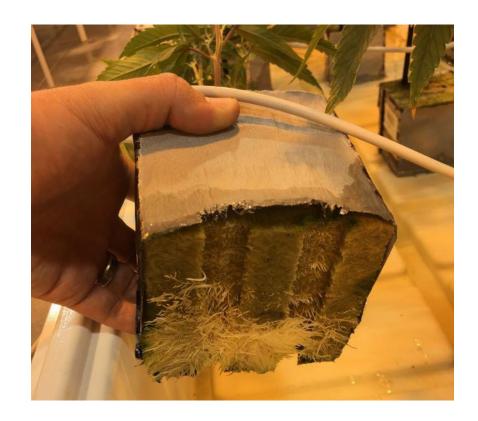
Deep Water Culture

 DWC suspends roots in nutrient solution

Agronomic Aspects of Micro Irrigation

ASIC

- Low flow rate preferred; reduces "channeling" and prevent air from being pushed from the media
- Controlled low flows reduce humidity controlled fungus and other pathogens
- Cannabis plants are sensitive to shortage or excess of moisture – micro irrigation helps control these extremes
- Micro irrigation allows for "crop steering"



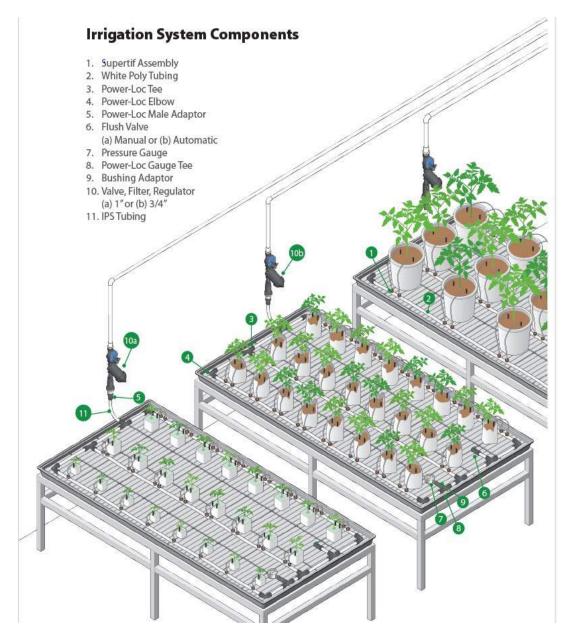
Mom's, Clones, Flower







Irrigation Layout & Components





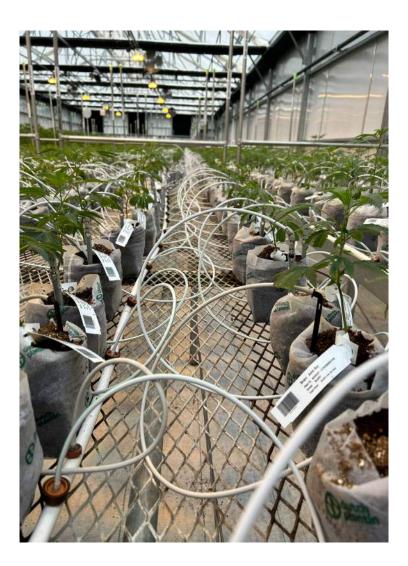




Bench System Layout Table feed manifold - typ.

Micro Irrigation







The Process







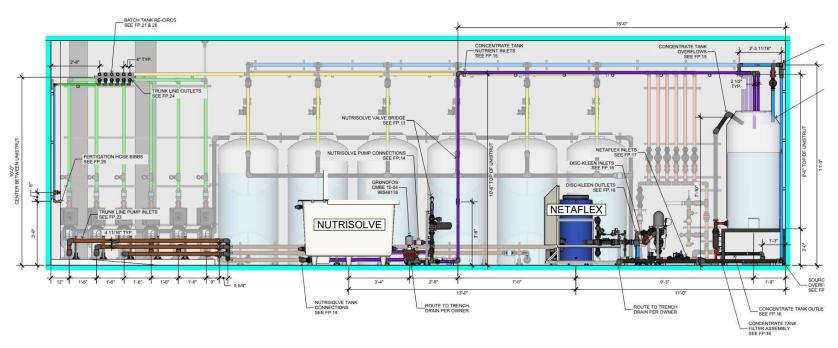




Water Use Calculations



- A significant number of decisions revolve around the total estimated water usage of the facility such as sizing of storage tanks, pumps, Fertigation systems, and plumbing
- For micro irrigation systems, a good "max" estimate is apx 0.65gpd for "flower room" plants and 0.35gpd for "veg room" plants
- This allow for some oversizing without wasting valuable space



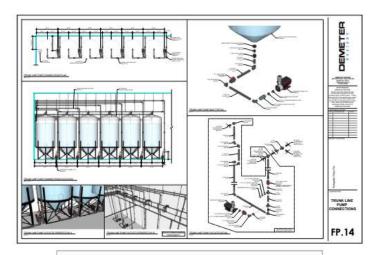
Cannabis Facility Designs

ASIC

- Facility designs can range from fairly rudimentary sketches, to traditional 2D plans and elevations to fully rendered 3D designs
- Design work has come a long way in the last few years
- 3D work has the advantage of portraying the system in its true form



Cannabis Facility Designs

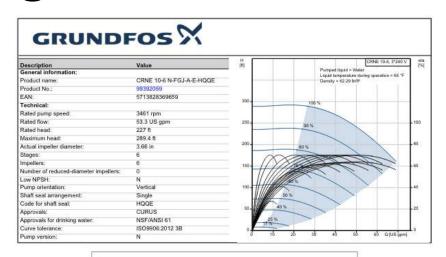


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COMPLETE PARTS LIST



EQUIPMENT SPEC SHEETS



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ASIC



Questions?





Green Roofs & Dog Parks

Moderator: Doug Macdonald, Aqua Engineering, Inc.

Panelists:

Carey June, Irrigation Consultant Services, Inc.

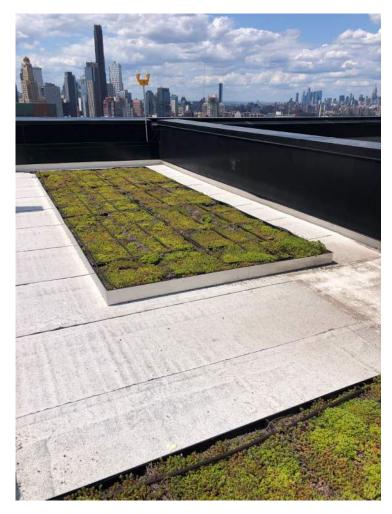
Chris Curry, Glasir Design

Jeff Bowman, Irrigation Consulting, Inc.

Planter Types

Large Self-contained Trays

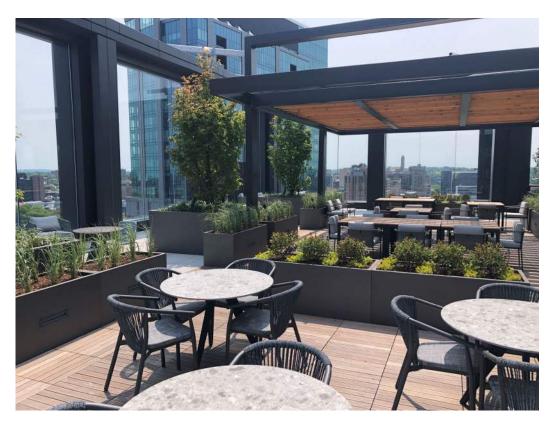


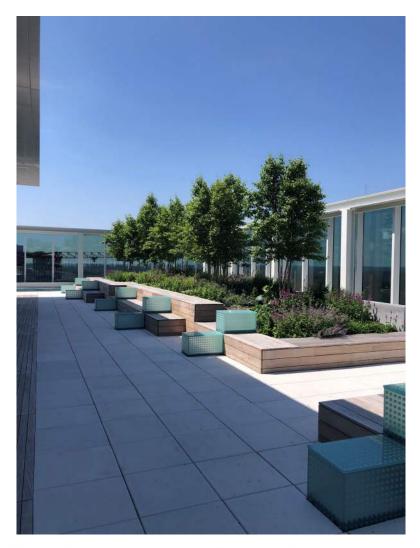




Planter Types

• "Bathtub" Planters

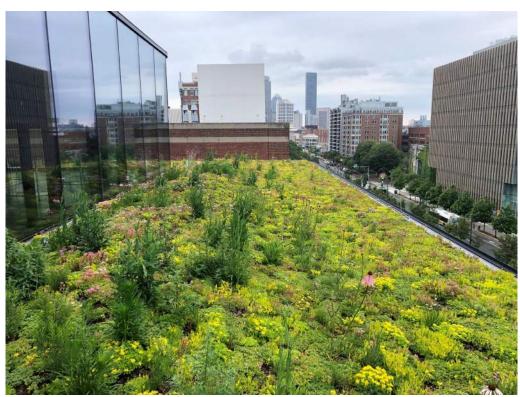




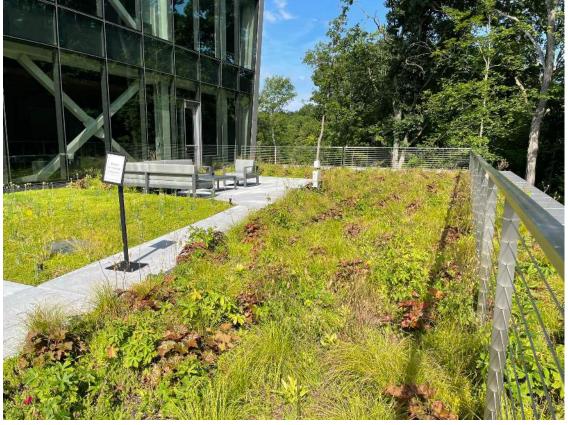


Planter Types

• Soil Profile – Extensive/Intensive







MEP Coordination

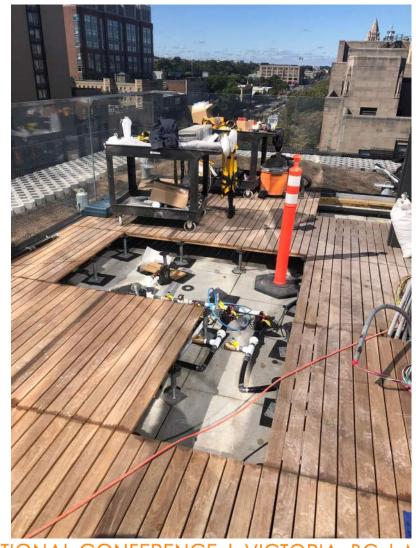




Maintenance Access to Equipment

• Removable Pavers



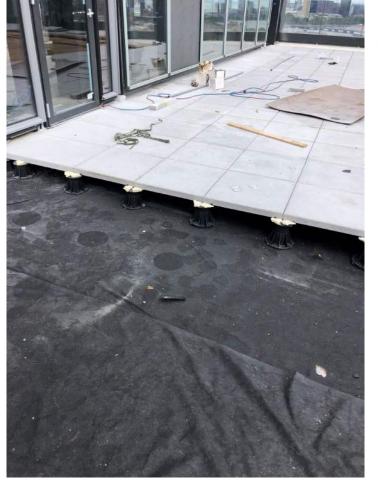




Maintenance Access to Equipment

Rubber Feet for Sheet Flow Drainage





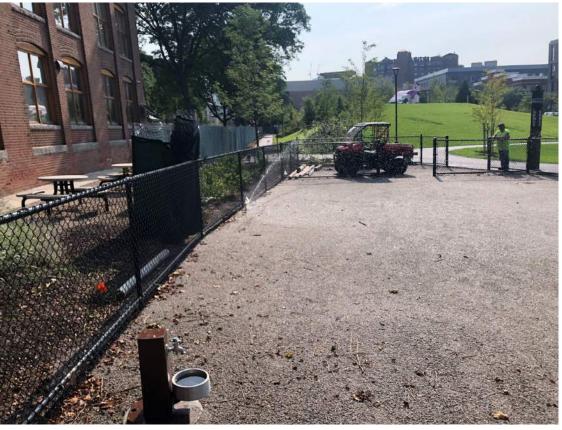


Surface Alternatives

Unstabilized Decomposed Granite





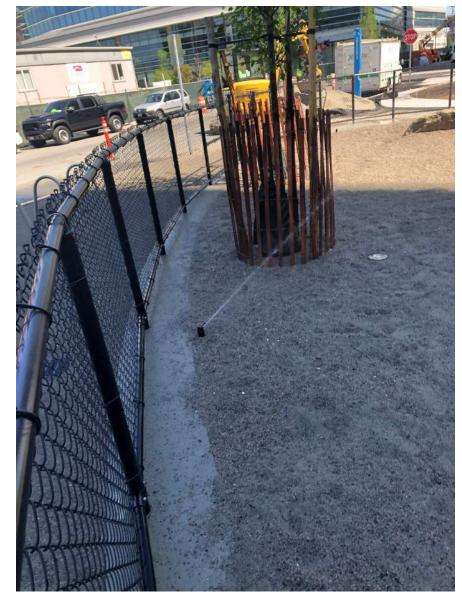


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Surface Alternatives

• Pea Gravel







Surface Alternatives

- Irrigated Turfgrass
- Synthetic Turf







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Turfgrass Challenges

- Bermuda vs Bluegrass
- Nitrogen Management







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Turfgrass Maintenance

- Leaching
- Fertigation







Durability along Fencelines



