



Standards and Codes Update

Brent Mecham—Irrigation Association

Brian Vinchesi—Irrigation Consulting, Inc.

Chairman, IA Standards and Codes Committee

Chair, IA SWAT Initiative



- Just finalized and released.
- Collaborative effort between ASIC and IA.
- ***Special thanks*** from Brent Mecham to those who contributed in the development and review.
- Very timely, being promoted widely and is already influencing codes and other initiatives.
 - Design
 - Installation
 - Management



- Landscape Irrigation Sprinkler and Emitter Standard (3rd draft being released soon for 30 day review.)
 - Dual designated between ASABE and ICC.
 - Voluntary standard.
 - Spray sprinklers shall have integral pressure regulation.
 - Optional: missing nozzle flow reduction
 - Optional: integral check valves (7 feet of head or more)
 - Breaking News: EPA trying to add flush stops



- Landscape Irrigation Sprinkler and Emitter Standard Definitions:
 - Drip emitters
 - Maximum flow: 6.2 gph at 30 psi after flushing
 - Bubbler (fills the gap)
 - Flow greater than 6.3 gph at 30 psi
 - Micro-sprays
 - Maximum flow: 30 gph at 30 psi after flushing
 - EPA is considering this standard for WaterSense labeling of sprinklers (NOI).



- Labeling/marketing
 - Sprinklers:
 - Flow rate (publically available)
 - Coverage (performance)
 - DU_{LQ} (based on modeling)
 - Emitters:
 - Flow rate (Deviation +/- 7%)
 - Coefficient of variation (7% maximum)
 - Emitter exponent (0.2 maximum)



- X623 Determining Landscape Plant Water Requirements
 - Second draft coming for public comment
- Plant Factors for minimum acceptable appearance of established landscape plants.
- Recently presented at ASABE ET Symposium
- To be presented at American Society of Horticultural Science



Plant Type	Recommended plant factor
Cool-season turfgrass	0.8
Warm-season turfgrass	0.6
Annual flowers	0.8
Woody plants & herbaceous perennials (wet climate or riparian)	0.7
Woody plants & herbaceous perennials (dry climate)	0.5
Desert plants	0.3

Wet environment is annual precipitation greater than 25 inches.

Dry environment is non-desert, non-riparian climate

Tropical plants: for tropical plants with precipitation every month, a plant factor of 0.7 applies. Where monsoonal climates are present, 0.7 applies for the wet season, and 0.5 during the dry season.



- X626 Uniformity Test for Landscape Irrigation Systems
 - Second draft being prepared
 - Catch can tests
 - Requirements for catch can spacing and test times
 - Using portable soil moisture sensor
 - Requirements for collection spacing and set time
 - Auditing landscape drip irrigation systems



- **X627 Environmentally Responsive Landscape Irrigation Control Systems**
- Follows SWAT testing procedure with modifications:
 - Hourly soil moisture balance calculation instead of daily.
 - 6 zones, root zone depths changed (shallower)
 - 30 day test, but three zones must irrigate at least once.



- **X627 Environmentally Responsive Landscape Irrigation Control Systems**
 - Frequency and length of run time reported compared to minimum number of watering days as dictated by soil moisture balance.
 - No more gaming
 - Looks at least frequent correct watering
 - Requires drawdown to close to field capacity
 - What trying to do in the first place by leaving room for storage



- **X633 Testing Soil Moisture Sensors for Landscape Irrigation**
- Will most likely replace SWAT testing procedure:
 - 1st draft
 - Beta testing of draft with 3 labs.
 - Once beta testing is done and draft modified will go out for public comment.
 - Testing for water content and water tension sensors.
 - Ability to enable/disable irrigation based on threshold setting.
- EPA considering for WaterSense labeling purposes with proposed Notice of Intent for early next month (May).



- American Society of Plumbing Engineers and American Rainwater Catchment Systems Association
 - ASPE/ARCSA 63 Rainwater Catchment Systems (ANSI Standard)
 - ASPE/ARCSA 78 Storm water Harvesting System, Design for Direct and Indirect End-Use Applications
 - 2nd draft coming soon for public comment
 - Both of these are scary....



- ICC Rain Sensors – to ASABE
- ICC/UL Controllers – dead in the water
- ICC/CSA Rainwater Collection System Standard.
 - Just getting started
 - Competing with existing IAPMP/ARCOSA Standard



- IAPMO creating a standard about containers/tanks for rain water harvesting
- ASABE also involved
- IAPMO creating a standard about gray water systems (under 400 gallons per day)



- What they have in common:
 - Reduce turfgrass areas.
 - More use of native plants.
 - Irrigation using non-potable water sources.
 - Reduce the number of inputs required for managing landscapes.
 - Water
 - Fertilizers/pesticides
 - Mowing



- Overlay existing codes, provide additional requirements for greener building and includes site development.
- Primary codes:
 - ASHRAE 189.1 (American Society of Heating, Refrigeration and Air-conditioning Engineers)
 - IgCC (International Code Council)
 - IAPMO Green Supplement



- Voluntary standard that is written in code.
- Current version is 2011 working on 2014.
- Alternate compliance path for IgCC.
- Anticipate:
 - Heated battle about turf limitations.
 - it still has a 40% turf restriction
 - it is about more than just water
 - More irrigation requirements.
 - Similar to IgCC
 - BMPs will be useful as a reference



- IgCC committee meeting in Memphis (4/27-5/1)
 - Modify 2012 version for 2015 version
 - Proposal to include sprinkler (likely) and plant standards into code.
- Overlay code
 - Currently 10 states
 - International Plumbing Code is used in 35 states
- Gaining momentum and will end up in more states



INTERNATIONAL GREEN CONSTRUCTION CODE ADOPTION MAP

The IgCC is in use or adopted in 10 states.



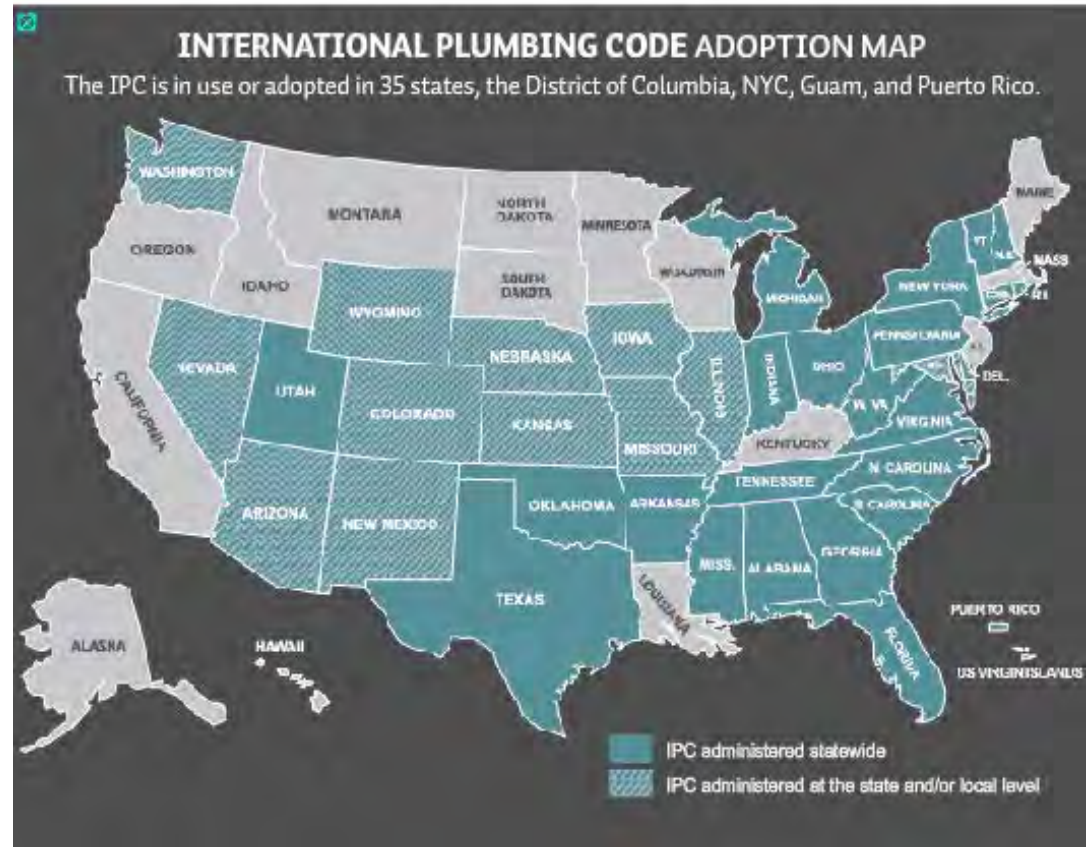
INTERNATIONAL PLUMBING CODE ADOPTION MAP

The IPC is in use or adopted in 35 states, the District of Columbia, NYC, Guam, and Puerto Rico.





- Its not always straight forward, for example as you can see by the map Oregon is an IAPMO State (Universal Plumbing Code) , but has adopted the IgCC for electrical and building but IAPMO for Green.
- Can pick and chose, so local input is good.





- **Green Supplement** to plumbing and mechanical codes.
- CalGreen plumbing code is based on Universal Plumbing Code.
 - Graywater provisions
 - Rainwater provisions
- Using BMPs to give guidance to changes
 - Maximum velocity for irrigation piping (per ASABE 376.2)
 - Minimum depth of pipe bury for irrigation
- Big discussion about marking of pipes including irrigation piping with type of water in the pipes.
- Good news slowly distinguishing irrigation as not plumbing in this code but not in rain/storm water.



- **LEED**

- 2009 expires in 2015
- LEED v4 in place
- Projects choose which program to follow
- LEED v4 uses WaterSense water budget tool
- LEED varies whether new construction, core and shell, schools, homes, etc.

- **GBI**

- Call for committee members to revise standard
- Most points for non-irrigated landscapes



Green Globes 2010/2013	Prerequisites/Points	LEED 2013 v4	Prerequisites/Points
Prerequisites	None	Prerequisites	No Irrigation Required or Landscape Water Use Reduced by 30% or More <ul style="list-style-type: none"> • Construction Activity Pollution Prevention
Potential Points	1,000	Potential Points	110
Levels of Certification <ul style="list-style-type: none"> • 4 Green Globes • 3 Green Globes • 2 Green Globes • 1 Green Globe 	≥850 700 – 849 550 – 699 350 – 549	Levels of Certification <ul style="list-style-type: none"> • Platinum • Gold • Silver • Certified 	≥80 60 – 79 50 – 59 40 – 49
Irrigation Related Points	12	Irrigation Related Points (Water Efficiency)	3
Landscape Related Points	42	Landscape Related Points (Sustainable Sites)	8
TOTAL RELATED TO LANDSCAPE & IRRIGATION	54 (5% of total)	TOTAL RELATED TO LANDSCAPE & IRRIGATION	11 (10% of total)
Irrigation Related Points	Potential Points	Irrigation Related Points	Potential Points
Alternate Sources of Water	0 – 5	Outdoor Water Use <ul style="list-style-type: none"> • ≥50% Reduction • 100% Reduction (No Irrigation) 	1 2
Irrigation Meter on Potable Water	0 – 3	Water Meter for Irrigation & One Other Use	1
Directed Downspouts, Cisterns or Water Harvesting	1		
Drip Irrigation	1		
Smart Controller	1		
Pressure Regulation	0.5		
Swing Joints	0.5		
POTENTIAL TOTAL	12	POTENTIAL TOTAL	3

Landscape Related Points	Potential Points	Landscape Related Points	Potential Points
Landscape & Irrigation Plan	6	Site Assessment	1
Soil Type Identified	2	Protect/Restore Habitat	2
Structural Limitations	1	Rainwater Management	3
Drought Tolerant Plants	0 – 3	Heat Island Reduction	2
Native Plants	0 – 4		
% of Vegetation Not Requiring Irrigation			
■ ≥75%	14		
■ 50 – 74%	11		
■ 25 – 49%	8		
■ <25%	0		
Minimal Turfgrass	3		
Soil Prep	1		
Organic Mulch	1		
Hydrozone Grouping	2		
Plants Spaced for Maturation at Five Years	1		
15% Pervious Materials	4		
POTENTIAL TOTAL	42	POTENTIAL TOTAL	8

Points awarded if turfgrass is minimal, meaning that it is limited to within 20 feet of buildings and does not extend beyond 5 feet from parking lots, driveways, walkways, rain gardens, swales and retention ponds.



- Sustainable Sites 2009
- Newest version (v2.0) was supposed to be released but there seems to be internal problems and currently there is litigation going on.
- Combines water use credits from 2009 in v2.0 so less points available.



- Landscapes are evolving
 - More “sustainable”
 - Less turfgrass areas
 - Potable water is limited for irrigation.
 - Landscapes that minimize inputs.
 - Irrigation
 - Mowing
 - Fertilizers/pesticides



- The codes are model codes, can be modified locally.
- Standards show signs of a maturing industry.
- Be pro-active or be acted upon.



American Society of
Irrigation Consultants

TAKING CHARGE
OF CHANGE



EXPLORE | ENGAGE | EXECUTE

Portland, Oregon

2.0.1.4





20% of the World's Energy Demands Come From Pumping Water...

Are you paying attention?

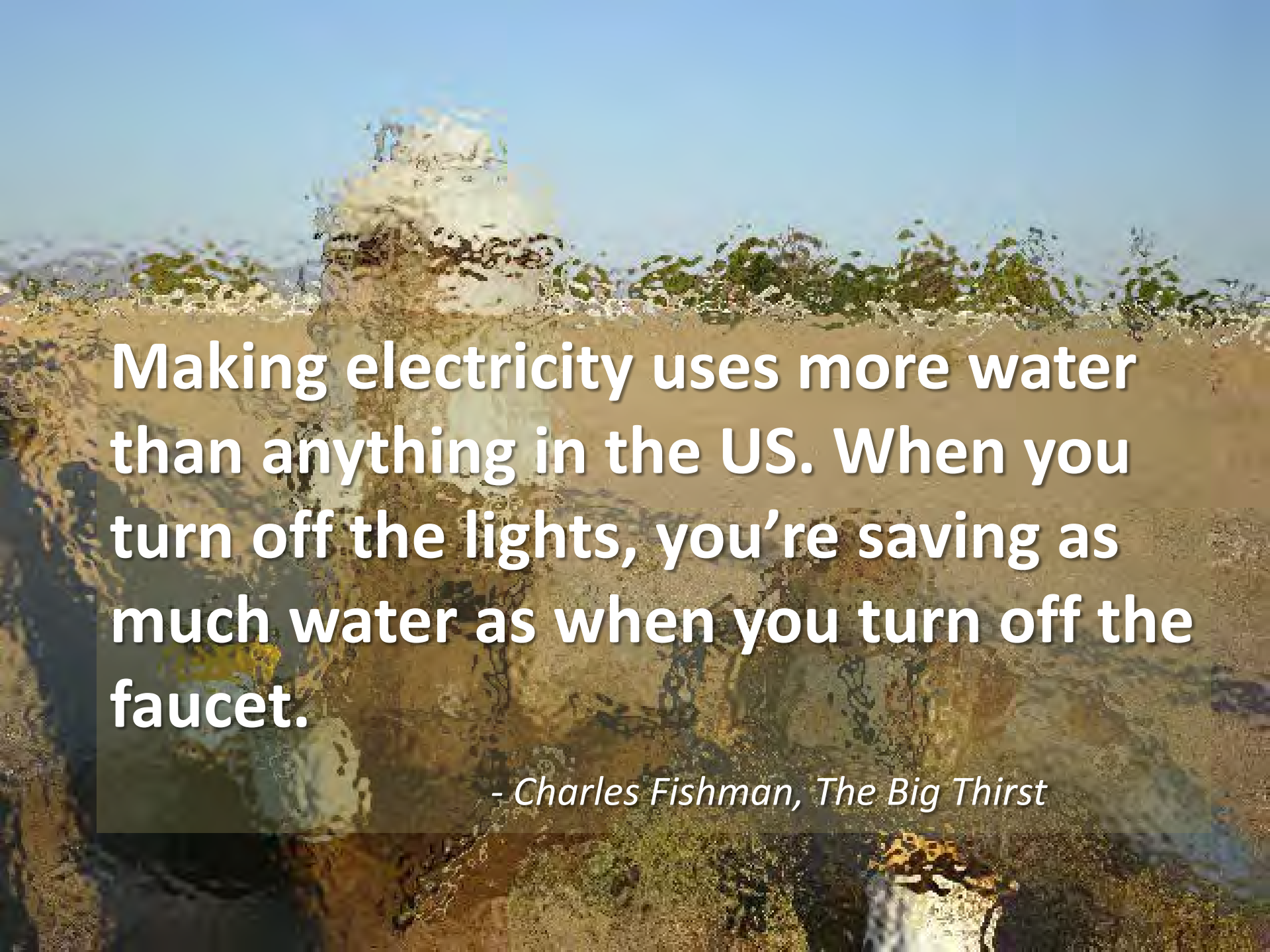




Folsom Lake - July 20, 2011



Folsom Lake - January 16, 2014



Making electricity uses more water than anything in the US. When you turn off the lights, you're saving as much water as when you turn off the faucet.

- Charles Fishman, The Big Thirst



What's the point?

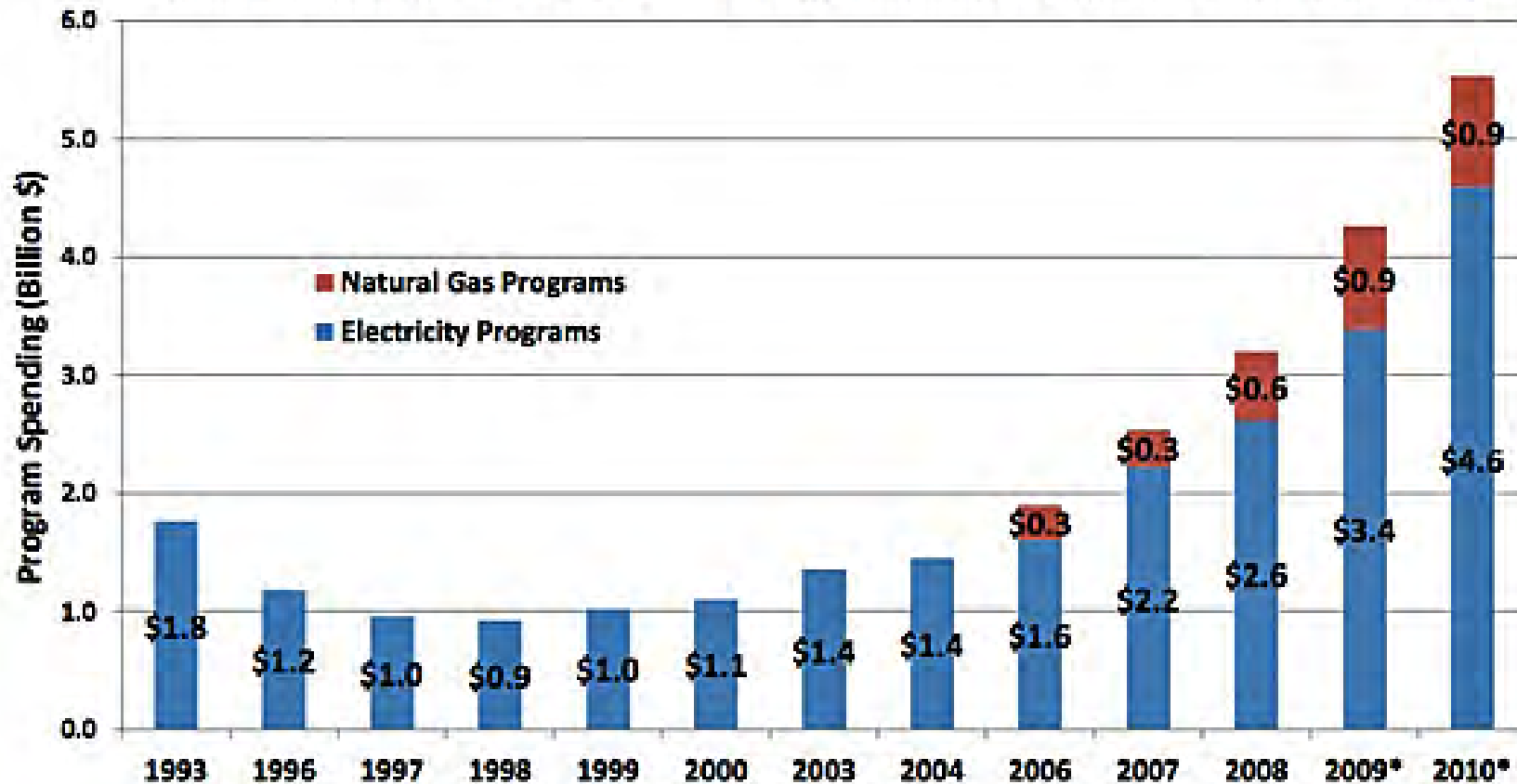
- Water = Energy
- A delivery shift is occurring...
- It's a reality... and an opportunity!

Per Capita Electricity Consumption: California vs. Rest of Nation

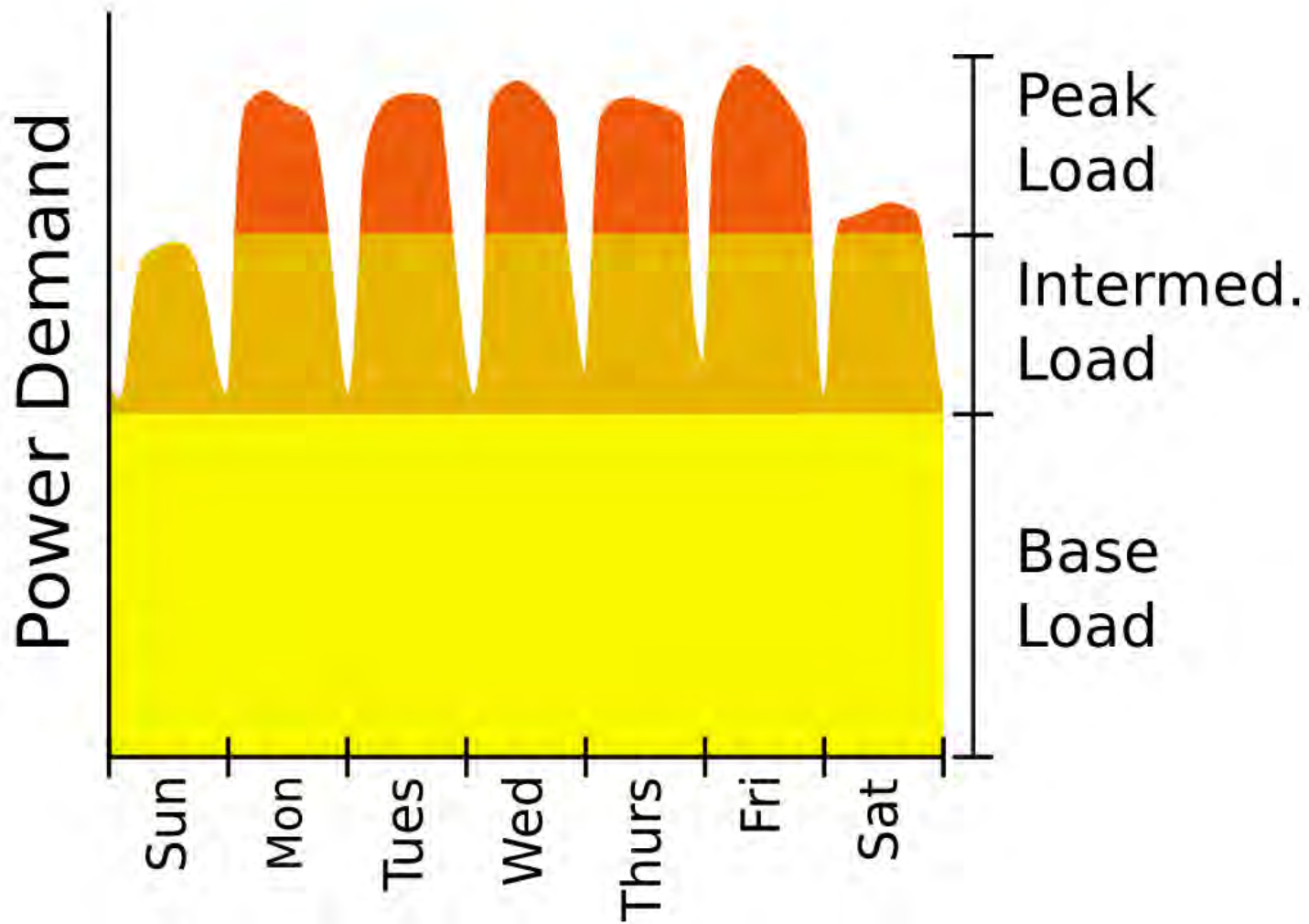


Source: U.S. Energy Information Administration

Annual Electricity and Natural Gas Energy Efficiency Program Spending or Budgets



U.S. Energy Efficiency Spending
(in billions)





Silver Spring Networks
0013500100C1F390
FCC ID: OVS-NIC514, IC: 5975A-NIC514

888888
247

GE I-210+ 42 606 367
USA 0310 CL 200 240V 3W FM2S
727X281089 60HZ TA30 Kh 10.0 Kt 1.0
AR 60 MIN DS PG&E SmartMeter
1007150673
1NG10071506730310

HAZARD
WILL
INJURE
TURN OFF
EQUIPMENT

SUB
PANEL

kW Demand Charge Examples:

- **Scenario 1**

100 kW run for 1 hour =
100 kWh

Demand = 100 kW

- **Scenario 2**

10 kW run for 10 hours =
100 kWh

Demand = 10 kW

- **Bill for Scenario 1**

Demand Charge: 100 kW x
\$5.00/kW = \$500.00

Usage Charge: 100 kWh x
\$0.1125/kWh = \$11.25

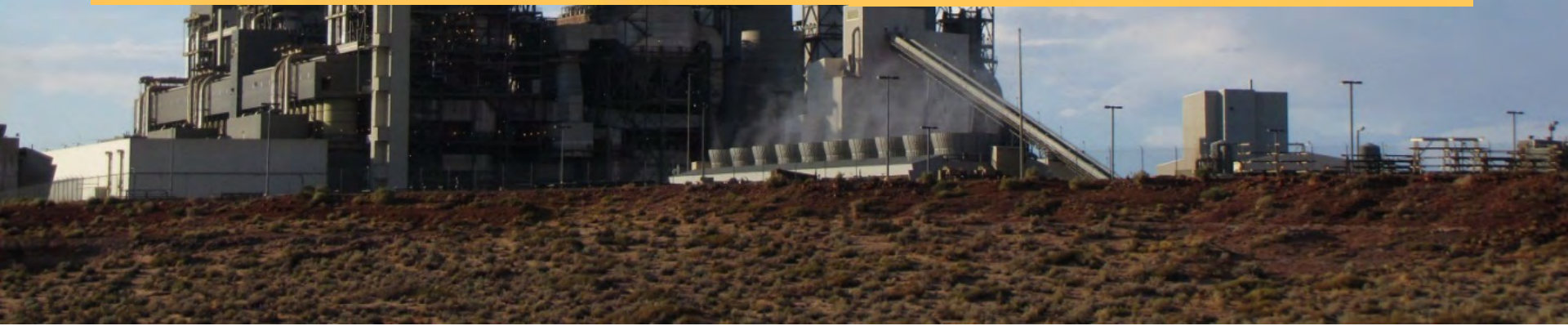
Total Bill: \$511.25

- **Bill for Scenario 2**

Demand Charge: 10 kW x
\$5.00 = \$50.00

Usage Charge: 100 kWh x
\$0.1125 = \$11.25

Total Bill: \$51.25



Typical pump life cycle costs

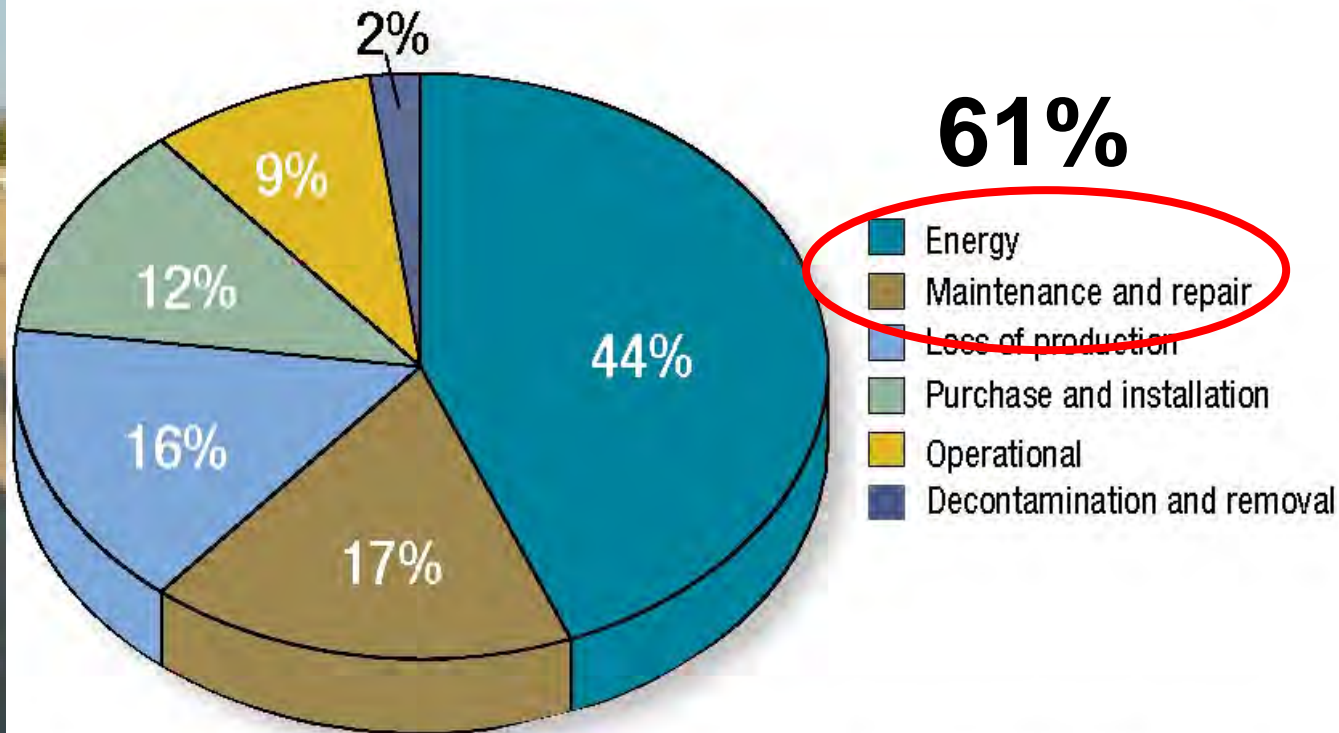


Figure 1. The percentage allotted to each cost for a typical pump over its lifetime. Although exact values may differ, these percentages are consistent with those published by leading manufacturers and end-users, as well as industry associations and government agencies worldwide.

Overall pumping plant efficiency ranges

Motor HP	Low %	Fair %	Good %	Excellent %
3-5	41.9 or less	42-49.9	50-54.9	55 or above
7-10	44.9 or less	45-52.6	53-57.9	58 or above
15-30	47.9 or less	48-55.9	56-60.9	61 or above
40-60	52.9 or less	53-59.9	60-64.9	65 or above
75-up	55.9 or less	56-62.9	63-68.9	69 or above

Note: The above values developed by Center for Irrigation Technology (CIT)

Table 1. Overall pumping plant efficiency ranges. Brand-new pumps should fall in the excellent range.



Table 4.1.1c. Results of Pump Station Hydraulic Tests

Pumping System	Motor Efficiency	Pump Efficiency	System Efficiency
Hole 6 PS #1 (75 HP)	90.2%	67.7%	61.1%
Hole 6 PS #2 (75 HP)	90.2%	67.6%	61.0%
Hole 12 PS #1 (75 HP)	90.2%	69.1%	62.3%
Hole 12 PS #2 (75 HP)	90.2%	65.3%	58.9%

Table 4.1.3b. Results of Well Pumps Hydraulic Tests

Pumping System	Motor Efficiency	Pump Efficiency	System Efficiency	kWh/AcFt*
Arapahoe 5	N/A	49.7%	N/A	2,443.9
Denver 5	N/A	50.0%	N/A	667.2
Denver 12	N/A	55.0%	N/A	1,227.7

* kWh/AcFt numbers as identified in the pump efficiency tests.


Table 1.1: Potential Xcel Measure Savings, Incentive and Costs

ID	Electrical Savings (kWh/yr)	Peak Demand Savings (kW _{peak})	Natural Gas Savings (Therms/yr)	Cost Savings (\$/yr)	Gross Measure Cost (\$)	Xcel Incentive (\$)	Net Measure Cost (\$)	Simple Payback Period (years)
ECO-1	44,019	130.7	0	\$20,637	\$50,650	\$26,990	\$23,660	1.1
ECO-2	13,738	49.2	0	\$6,409	\$19,200	\$6,000	\$13,200	2.1
Total	57,757	180.0	0	27,045	69,850	32,990	36,860	1.4

* Please Note: The values noted above are estimates based on the information provided at the time this report was written. Exact Project Costs should be verified for their accuracy.



RENEGADE

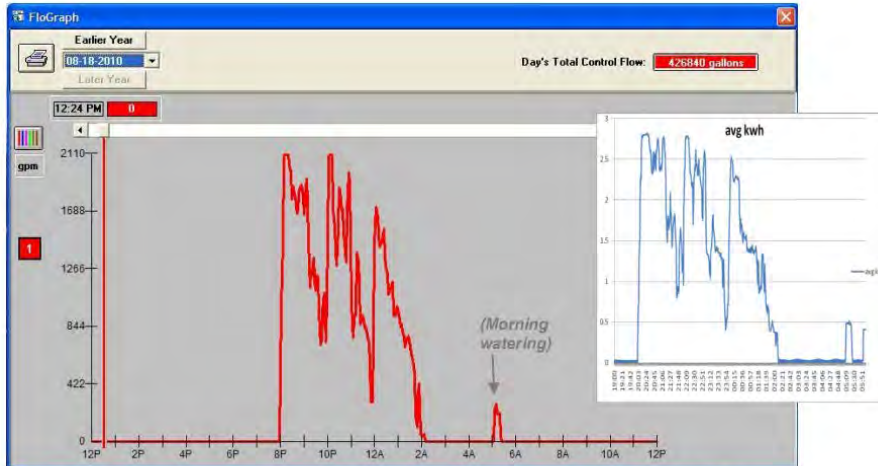


Hole 12 Well Panel Interior


GOLF RESOURCE GROUP, INC.
6030 East Hollyhock Street
Phoenix Arizona 85018 USA
Tel: 480.205.1134 | Fax: 480.537.5814
www.thegolfresourcegroup.com

August 23, 2010

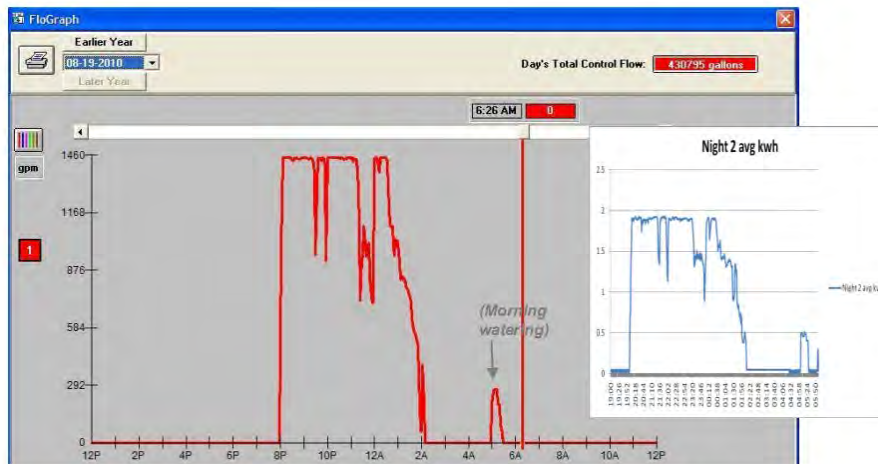
Desert Mountain Golf Club – Renegade Course Scottsdale, AZ



Flow Graph #1 (in red). Inset is the corresponding kWh use during the irrigation cycle of night #1.

Night #1 – No adjustment (2,100 gpm)

- 426,840 gallons pumped
- 634.53 kWh
- 484.4 kWh/AcFt



Flow Graph #2 (in red). Inset is the corresponding kWh use during the irrigation cycle of night #2.

Night #2 – Reduced flow (1,450 gpm)

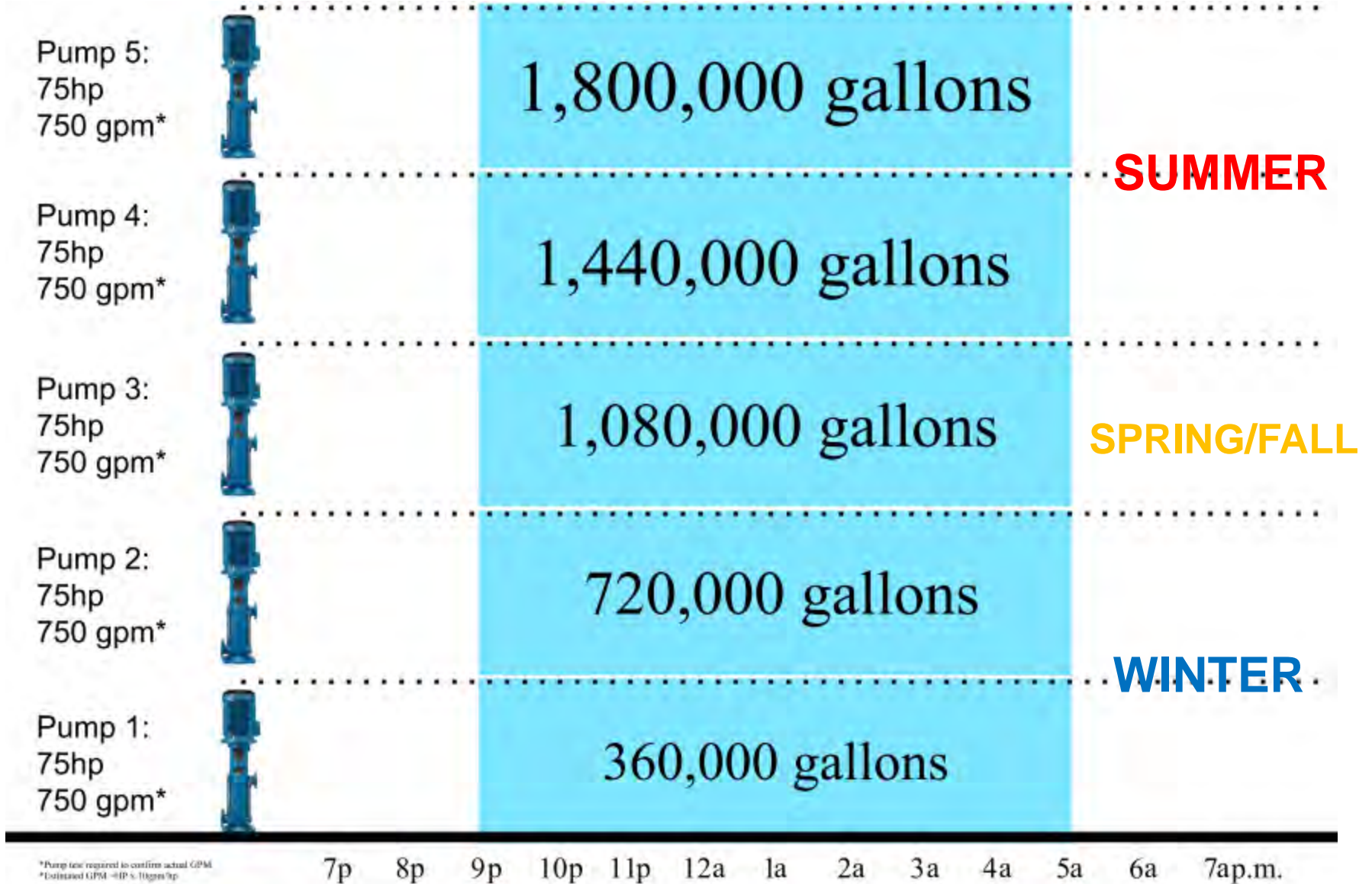
- 430,795 gallons pumped
- 597.22 kWh
- 451.7 kWh/AcFt

Night #2 reduced use by 6.75%

Desert Mountain Golf Club – Chiricahua Course
Scottsdale, AZ

? ? X X X





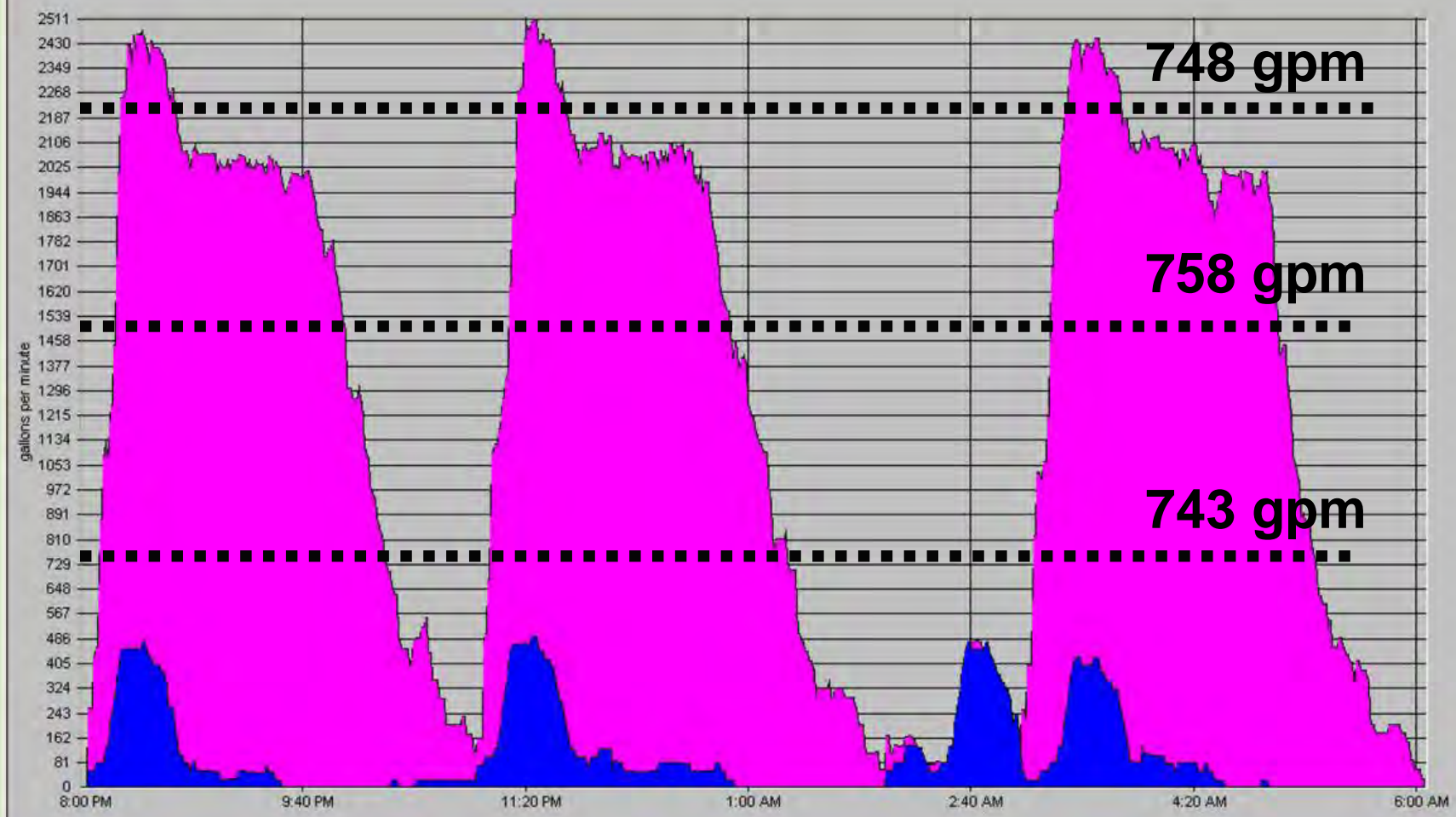
Programming concept



753 gpm

Possible Proposed Flow Graph Snap Shot

Project: **Fish Catch**



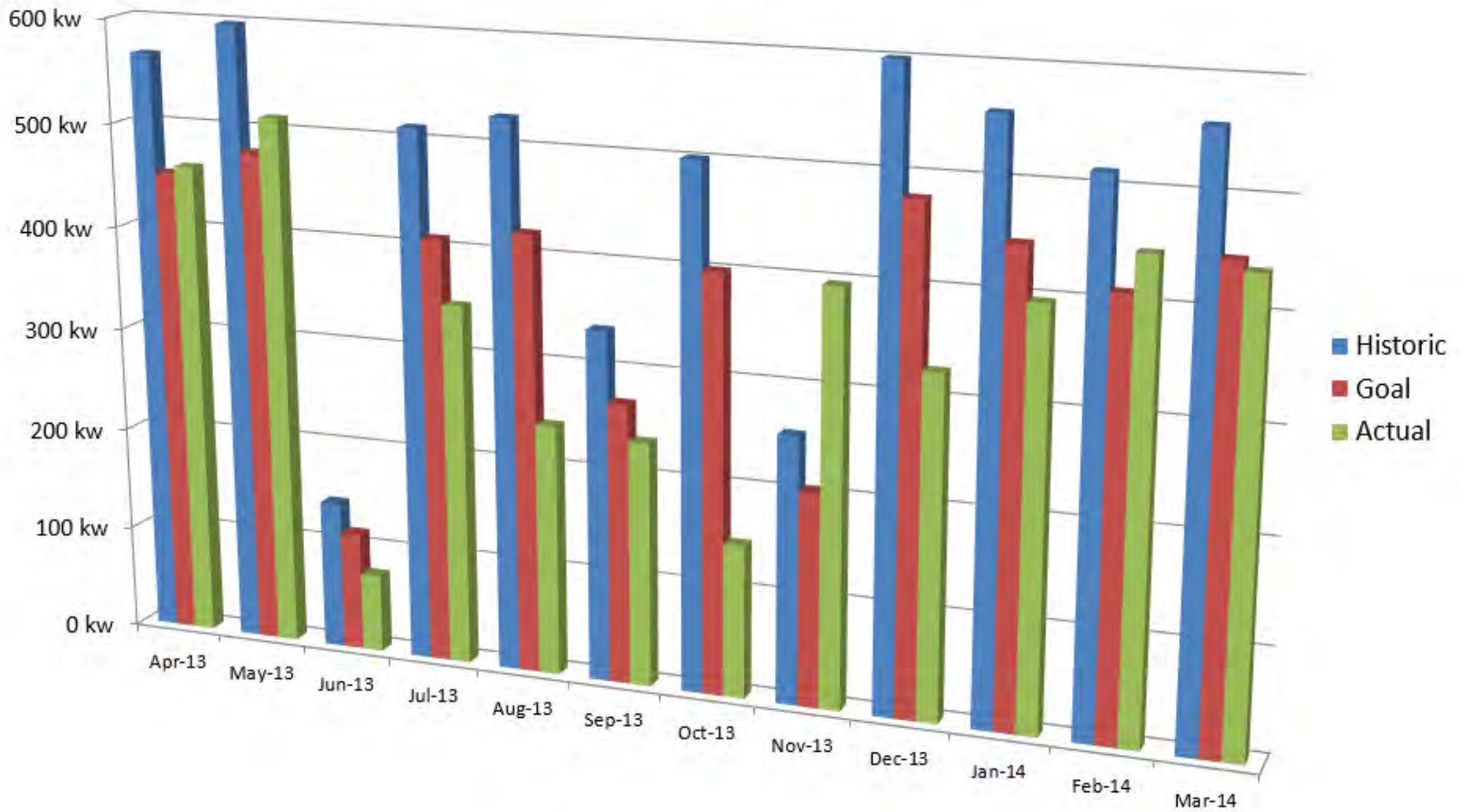
Total Flow = 1,527,828 gallons

Display Historical Projected Flow

Total Flow

Silverstone Golf Club's Energy Savings Goal

20% Reduction - 2013-14





DSIRE SOLAR

solar policy information



Resources

RPS Data

Summary Maps

Summary Tables

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What's New?

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DSIRE is a comprehensive source of information on state, federal, local, and utility incentives and policies that support renewable energy and energy efficiency. Established in 1995 and funded by the U.S. Department of Energy, DSIRE is an ongoing project of the North Carolina Solar Center and the Interstate Renewable Energy Council, Inc.

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DSIRE News

sign up  for DSIRE news





\$25,137.16
rebate



Take aways...

1. Understand the local power co.
2. Understand your pumping
3. Programs to match pump output
4. Apply for rebates



Thanks!

QUESTIONS?

Andy Staples, ASGCA Assoc.

C. 480-206-1134

www.StaplesGolfDesign.com



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OF CHANGE



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Portland, Oregon

2.0.1.4





Sam Moore
Toro Irrigation
National/Northwest Field Service Manager





Understanding your Automated Data Transfer Options





How I Learned to Stop Wiring and Love the Radio



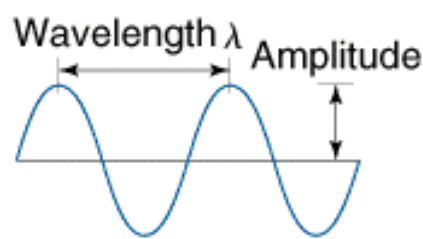


Key Takeaways

- Understand Radio Type Differences
- Recommended Best Practices for Installation
- Common Questions
- Site Survey Importance
- Licensing
- Best Maintenance Practices

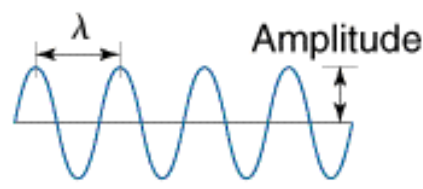
Radio Waves

- Waveforms
 - Frequency – Number of Wave/Second past a Point
 - Wavelength – Distance Between Points on a Wave
 - Amplitude – Size/Power



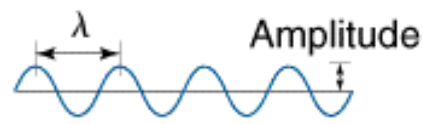
450 MHz

(a) Two complete cycles of wavelength λ



900 MHz

(b) Wavelength half of that in (a); frequency twice as great as in (a)



Amplitude - Size

(c) Same frequency as (b), smaller amplitude



Analog/Digital

- Analog
 - Good Signal - Good Info
 - Marginal Signal – Okay Info
- Digital
 - Good Signal – Great Info
 - Marginal Signal – No Info
- More Digital Radios Coming – More Information in the Same Space



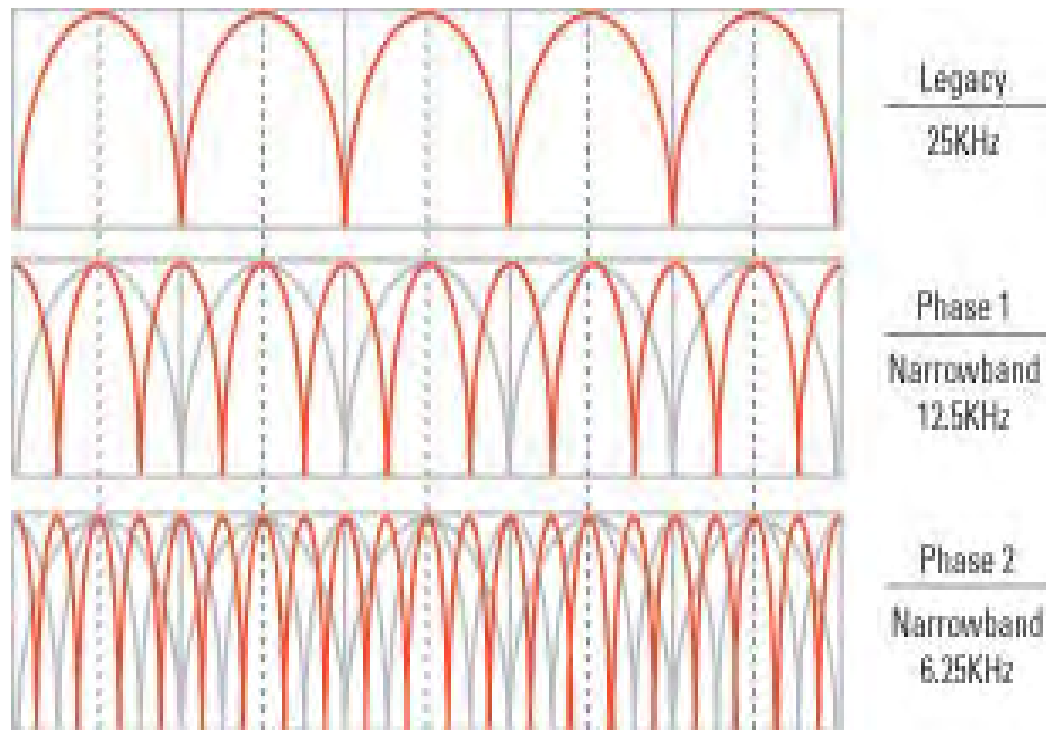
RF Communication Types

- UHF/VHF
 - 450-470Mhz
 - License by FCC Required
 - Mobile
 - Handheld
 - Data



Narrow Band

- FCC Mandated
- More Users same Bandwidth
- Narrow Band Signal is not as Robust
- May not apply to all the Americas
- Added 5 or 0 to Frequency (4 Decimal Places)





900 MHz

- 902-928 MHz - 33 centimeter band
- Very Local Communication - 1 Mile Direct Line of Site - or 60 Miles Direct Line of Site
- Very Line of Site
- Analog – Old Voice Phone
- Digital – DSS
 - Digital Spread Spectrum
 - Frequency Hopping





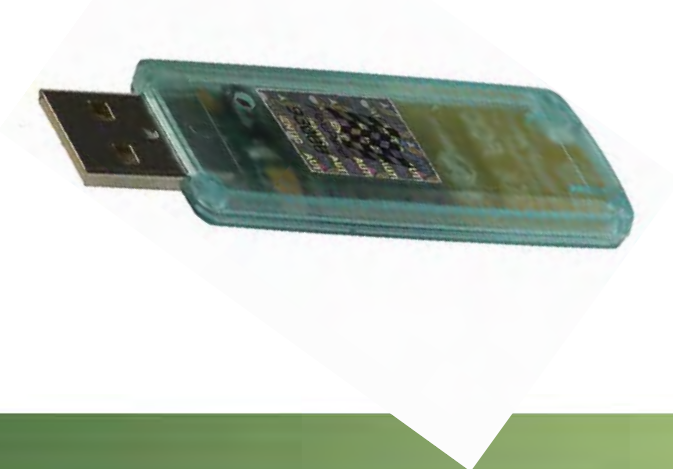
900 MHz

- No License Required
- Can Use Repeaters
- Most can set to specific Frequency Hopping Channels
- OMNI and Yagi Antennas Available



2.4GHz

- Very Local Communication – Within Cabinet or Room
- Spread Spectrum
- Frequency Hopping
- 600 milli-Watts is “Extreme”





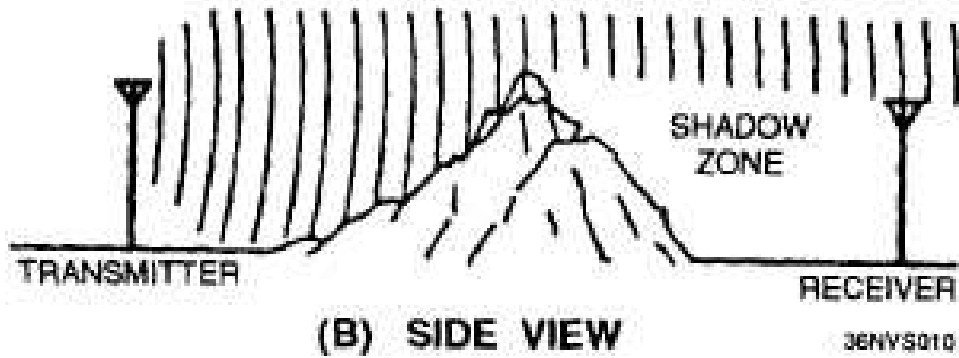
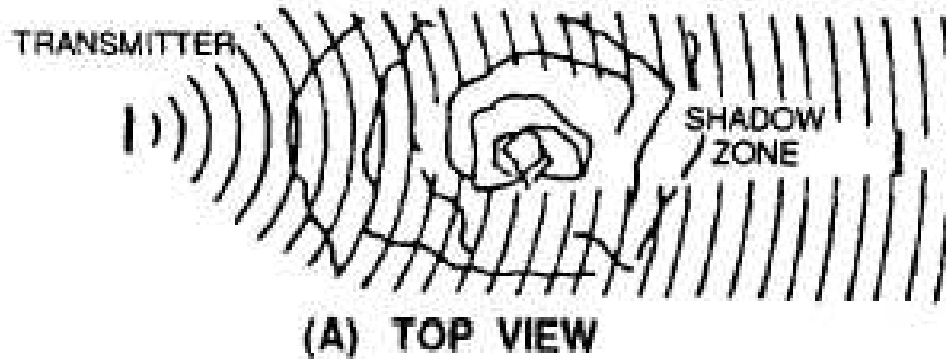
Cellular Modems

- IP Addressed
- Data Plans Coming Down in Cost
- Very Fast as Infrastructure Improves
- Serial or Ethernet
- Same Antenna Types and Issues





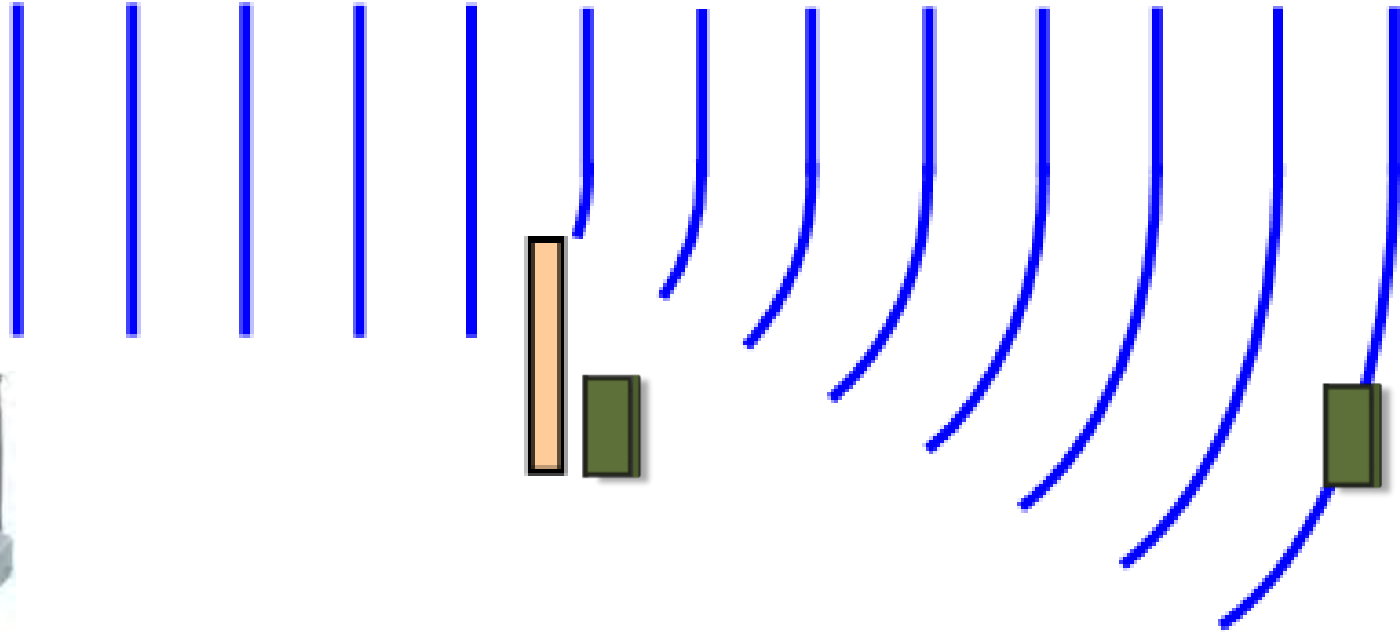
Radio Range



3ENYS010

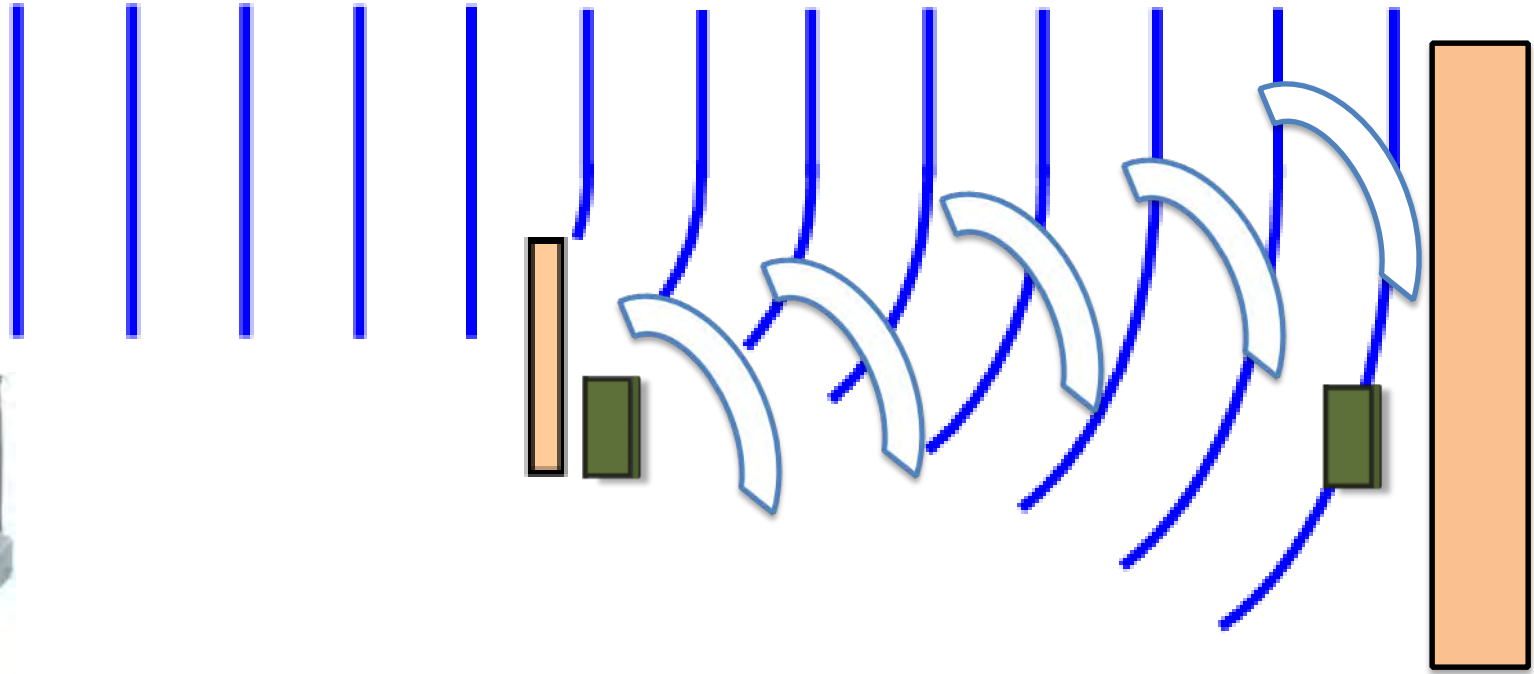


Radio Range



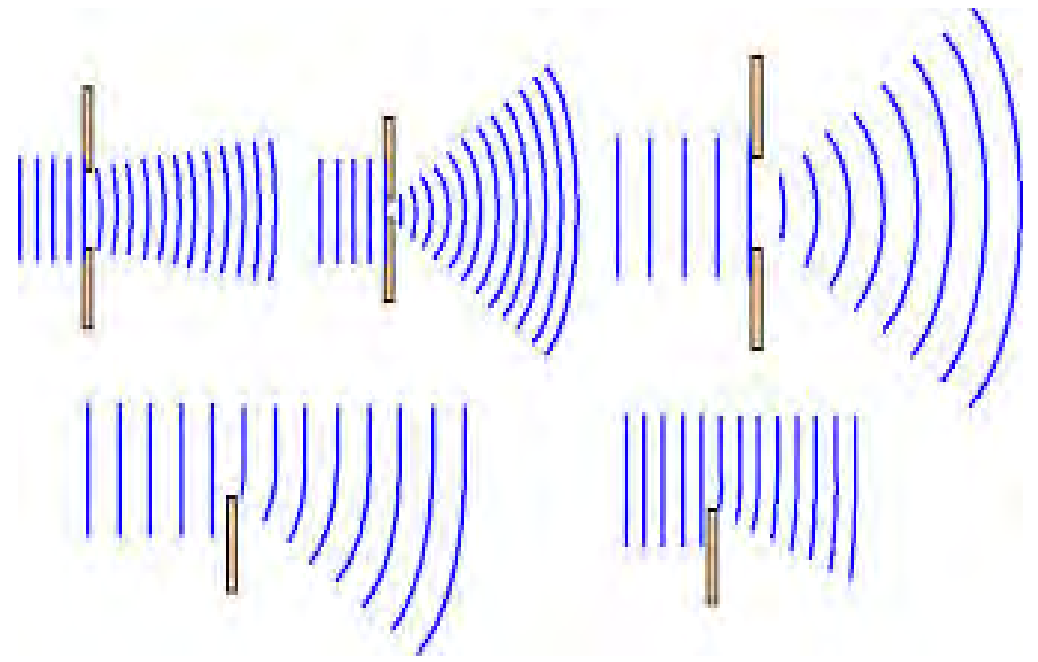


Radio Range – Bounce or Skip



Radio Range – Diffraction

- Diffraction effects are greater for long wavelength waves
- Diffraction effects are greater for small holes



Radio Range - Antennas

- OMNI Directional
 - 360 Degree of RF Emission Energy
 - Typically Used at Central or when Transmission is needed to several Areas



Radio Range - Antennas

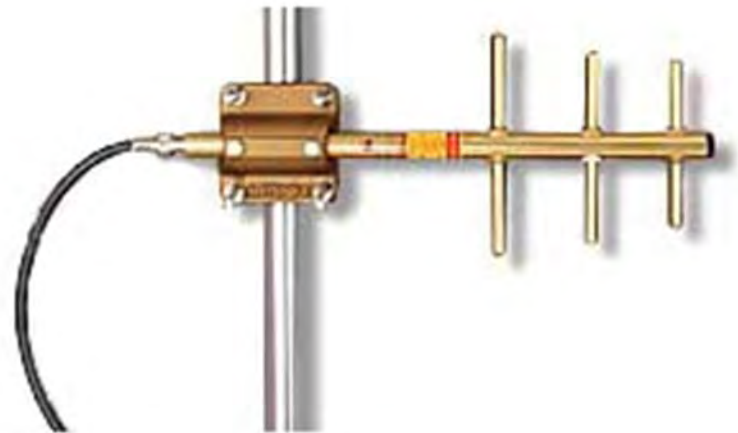
- OMNI Directional
 - 360 Degree of RF Emission Energy
 - Vandal Resistant
 - 3dB Gain





Radio Range - Antennas

- Directional - YAGI
 - Focuses Energy
- 7.1 dB gain
- 72°H Beamwidth
- 57° V Beamwidth





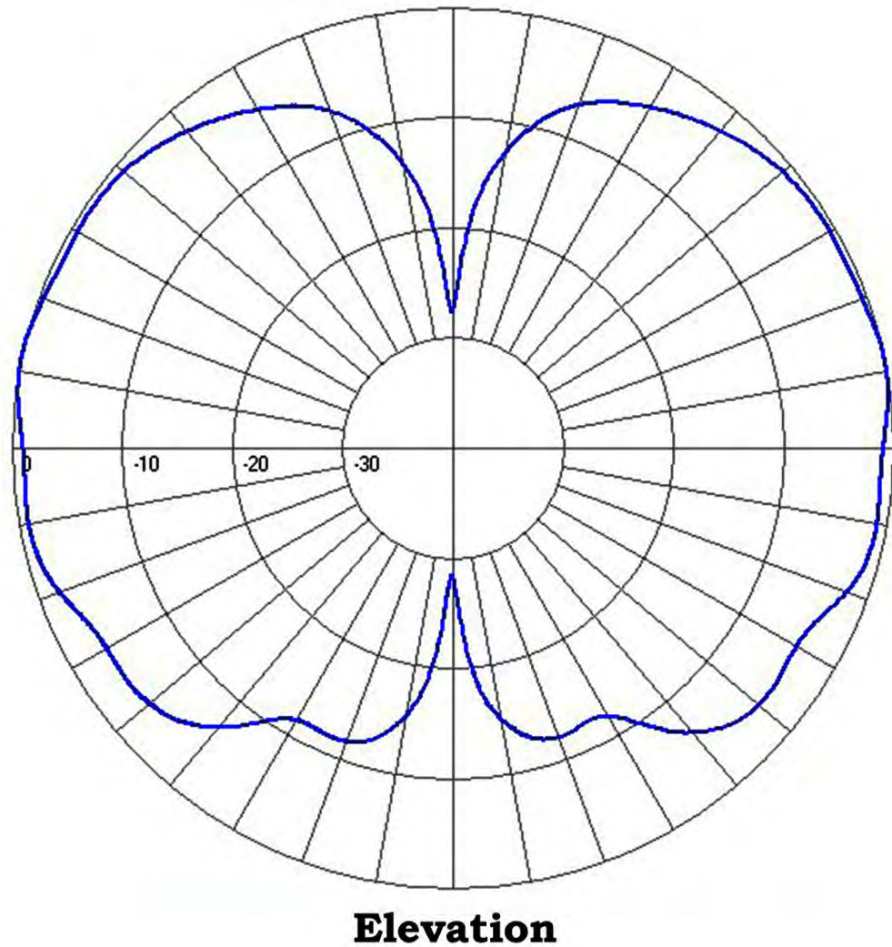
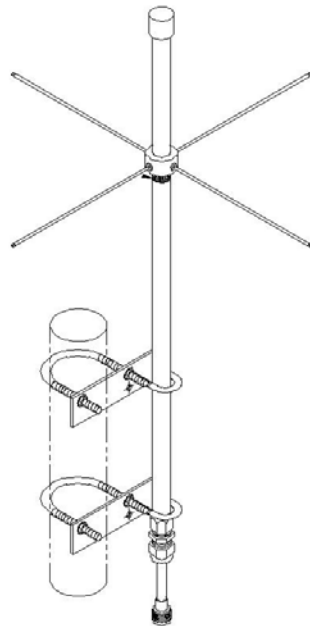
Radio Range - Antennas

- Directional - YAGI
 - Focuses Energy
- 11.5db Gain
- 42° H Beamwidth
- 37° V Beamwidth
- Alignment is Critical!



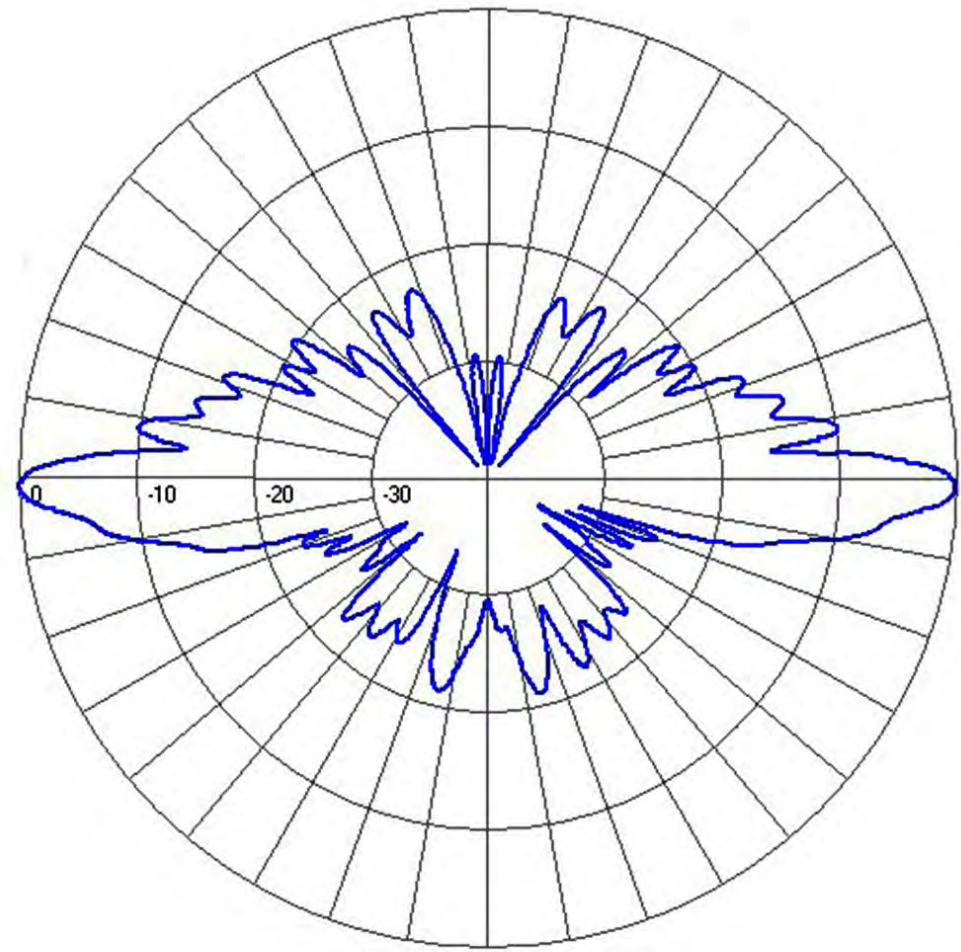
Radio Range - Antennas

- OMNI
Directional
Pattern



Radio Range - Antennas

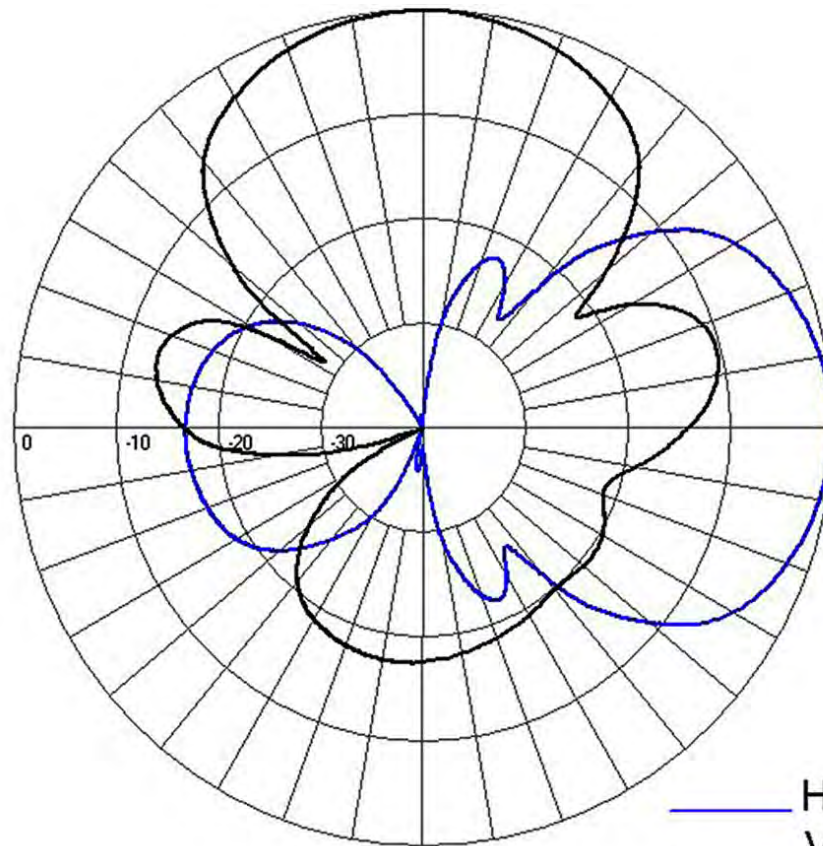
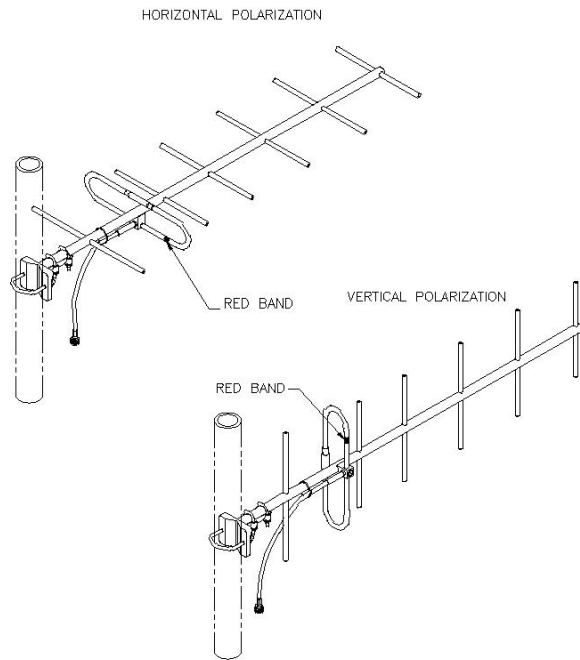
- OMNI
Directional
Pattern – 10 dB
Gain



Elevation

Radio Range - Antennas

- Yagi – 10dB Gain



— Horizontal
— Vertical



Cables

- **Maximum length for RG/8U = 50'**
- **Over 50' - use 1/2" Heliax**
- **Never kink the coax - #1 reason cited for failure**
- **Use extension or jumper cable into the Interface Module – 2' - 3' coax (1/4") from end of antenna cable into radio**
- **Connectors replaced by knowledgeable RF technician - #1 Cause of Failure**



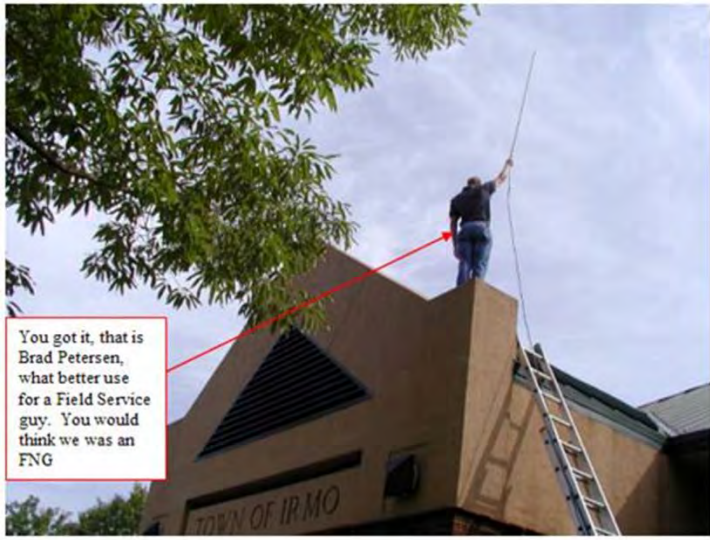
Site Survey

- How far can you go
- I don't know
- But I know how we can quantify it!



Site Survey Equipment

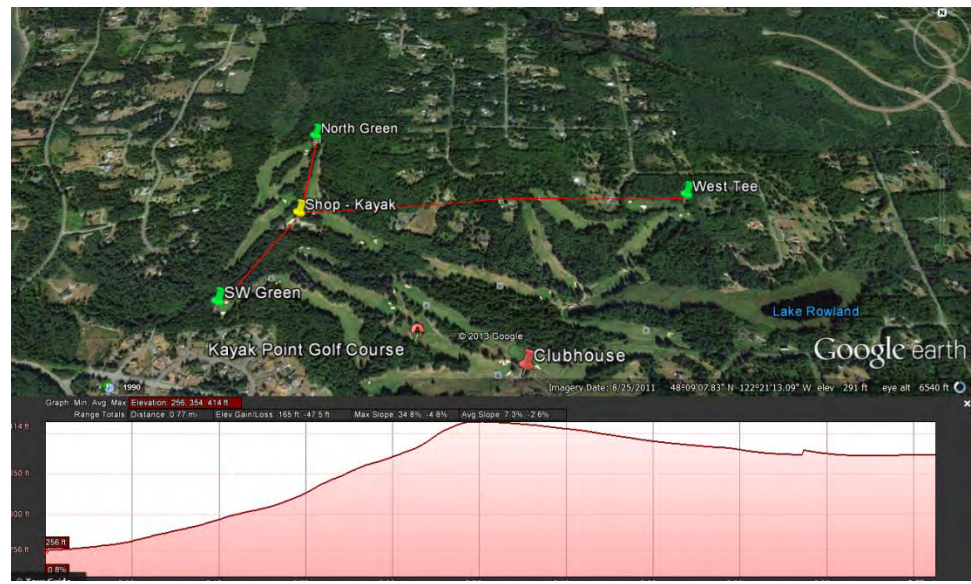
- RF Signal Strength Meter
- Antenna's
- Cables





Site Survey

- Insist on Documentation!



Ozwego Lake Signal Strength Survey Revised 11/14/12					
Satellite Numbers or Location	From Maintenance Receive -dB	Broadca st -dB	From Cart Barn Receive -dB	st -dB	Comment
Maint. Bldg.			66		Using Omni w/BS set to low power.
Cart Barn	66				Using directional antennas & better location.
1,2	71	64			
3,4	66				
5	54				
6	71	72	71		
7	80	79	88		
8,9	66		30		
10	68				
11,12,60	53		70		
13	37		75		
14,58	50				
15,56	43	54			
16,55	46	69			
17,18	43				
19,20	53	60			
21,22,23	48		64		
24,25,21,28	61	70	63		
26	61	84	65		
29	56				
30	74	80			
31	72	80			
32,34	74				
33	77	82			
35,36	64	69			
37	57				
38	45				
39,59	48				
40	44		73		
41,57	52	61	73		
42,43	70	74	80		
44	58	69			
45,53,54	65	82			
46,47	70	84			
48	72	72			
49,50	70	85	89		
51	66				
52	77	80	76		Sensor input location.
61	62				
62,63	63				
64	62				
65	67	61			
66,67	65				
68	106	37+	81	72	Pump at lake used to fill reservoir.
69	82	89	52	70	
70	84	82			Cart barn, repeater location?

Green - FIU to Satellite, Yellow - Possible Yaqi, Red - Repeater to Satellite

Tested Pump House to Cart Barn Repeater Location using Base Station Omni Antenna
 Pump House Yaqi antenna needs some TLC and possible realignment



900 MHz Site Survey

- Similar Documentation – Specify it gets Done



	A	B	C	D	E	F	G	H	I	J
1	Eugene Waste Water Plant – Site Survey 5/4/2012									
2	Building	Sentinel Number on Map	Base Antenna	Range Reading	WOB Number on Map	WOB Antenna	Retest with Improvement	Antenna/Comment	Other	Station Count
3	Primary	1	Screw On	97.8	1	Std.				WOB
4	Office	2	Screw On	16	2	Std.	95	Moved over top of concrete or External Antenna Needed	By Tanks	WOB
5			Screw On	99	2a	Std.			Cell Tower	
6			Screw On	99	2b	Std.		Might already be wired	Outside Doors	
7	Storage	3	Screw On	98	3	Std.				WOB
8	Secondary Pre Treat	4	Screw On	85	4	Std.				
9	Secondary	5	Screw On	94.5	5	Std.				
10	Final	6	Screw On	98	6	Std.				
11	Maint End of Decom	7	Screw On	98.9	7	Std.				
12		8 - 2 Wire	N/A	Wired	N/A					
13	Maint 2	9 - 2 Wire	N/A	Wired	N/A					
14	Incoming	10 - 2 Wire	Screw On	85	10	Std.	90	PCTEL		
15										
16										
17										
18										
19										
20										
21										
22										
23										
24										
25										



Range Reading > 80 Acceptable; Cool and Rain Showers – Testing Done by Sam Moore, Bob Minster



Radio Range – Repeaters

- Receives Signal
- Resend Signal
- Usually on a Different Frequency
- Transfer Signal around Obstacles



Best Practices

- Seal all Connections
- Surge Devices
 - Install
 - Ground





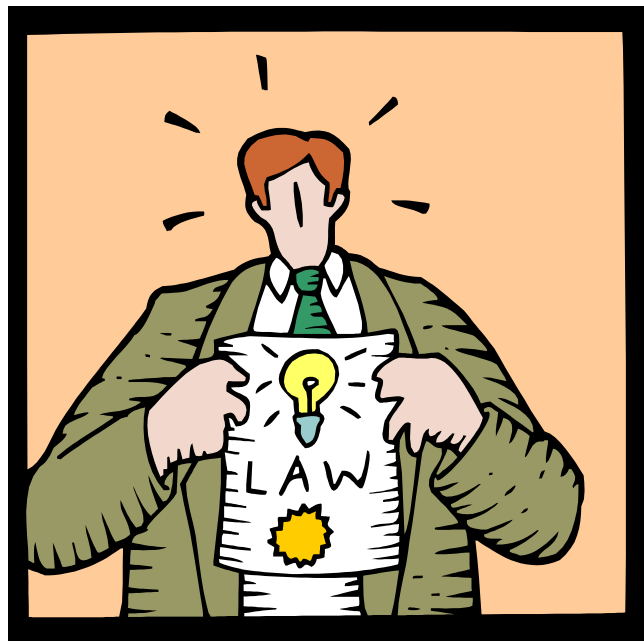
Test and Record

- Signal Strength
 - Tough Sites
 - External Antennas
- Watt Meter
 - Reflected Power
 - Should barely bounce the Needle
 - Base Antenna
 - External Antenna



Licensing

- Please make sure this gets done as appropriate
- Keep our Industry “Clean”
- FCC Coordinators
- Try to Educate Users





Thank you!





COMMUNICATE CLEARLY, IMPROVE YOUR BOTTOM LINE!

Dr. Patty Malone, Ph D.
Speaker, Trainer, Professor, Author

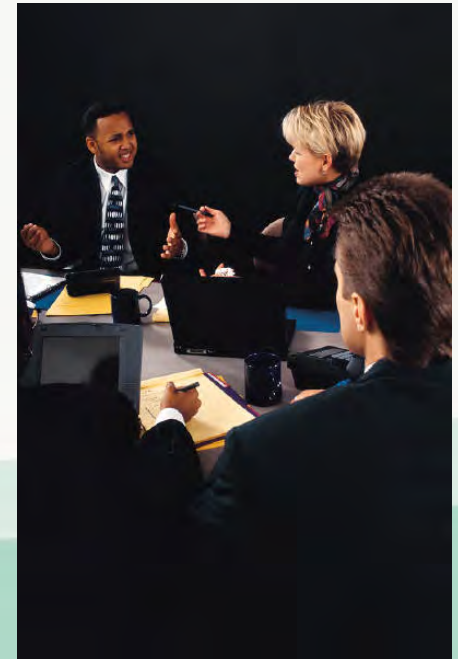
Clear Communication Increases
Productivity and Profitability





Miscommunication Impact

- Damaged relationships
- Dissatisfied customers
- Alienated colleagues
- Unhappy employees
- Decreased job satisfaction
- Decreased productivity
- Absenteeism
- Turnover
- Impacts bottom line





Miscommunication & Conflict

- Snowball effect
- Culture
 - Dysfunctional communication
 - Gossip
 - Extreme competition
 - Harassment, sabotage
- Legal issues
- Brand, reputation & customer satisfaction

How to prevent this?



My Communication Connection

- TV/Fortune 500
- Masters/Ph.D.
- Professor/Trainer

Handout



Shift Perspective

- Avoid “I already know that.”
- Break old habits (ways of thinking & doing things)
- Blind spots



Costly Communication Mistake #1

Not Listening

- Tune out, pretending, waiting
- Why?
- Shouting





Costly Communication Mistake #1 Not Listening

- Rambling
 - Don't:
 - Talk too much
 - Interrupt
 - Talk over them
 - Ignore what they say
- Judging
- Consciously listen





Costly Communication Mistake #2

Don't Show Appreciation

- People leave people
- Include others
- Show appreciation and recognition
- Trickle up





Costly Communication Mistake #3

Misperceptions

- Conflicting messages
- Nonverbals: trap, inconsistent, instructions
 - Match nonverbal to verbal
 - Don't assume meaning



Misperceptions continued

Ever explained something to someone, thought they understood, and they didn't?

- Paper Activity
- Check understanding
- Responsible for both sides
- Avoid ambiguous & technical words

Can't change others!



Danger Zones for Miscommunication

- Organizational Change
- Conflict & Difficult people
- Building Teams
- Business Presentations
- Communication across teams, departments, all levels, generations





OPPORTUNITY IS NOWHERE



Create Culture Where We: Communicate Clearly

- Are responsible for ALL communication
 - **Listen and connect:** Develop powerful listening habits
 - **Value others:** Show appreciation
 - **Check perceptions:** Ask questions



Questions?

Feedback Form

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[facebook.com/drpattymalone](https://www.facebook.com/drpattymalone)



“Communicate Clearly. Get Results.”





Thank You!

Patty Malone, PhD



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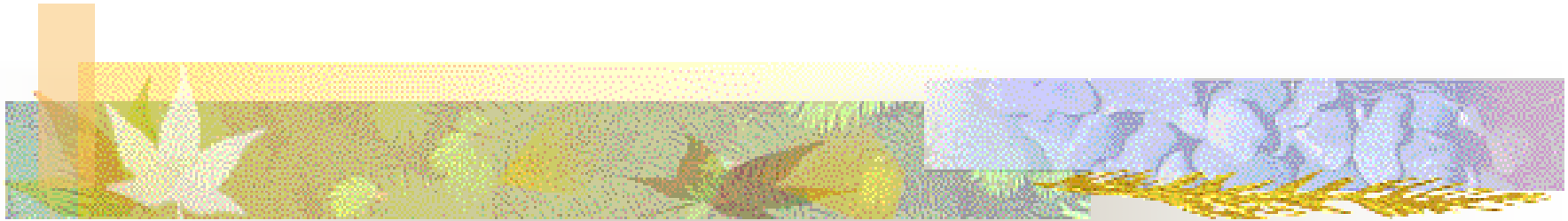


CIT Update

ASIC 2014 NATIONAL CONFERENCE

Portland, Oregon

WATER: Taking Charge of Change



**David F. Zoldoske, Director
Center for Irrigation Technology
California State University, Fresno**



Three MWD funded Projects

- 1) ECCO Professional (wireless sensor)
- 2) Aqua Cents
- 3) High Performance Nozzle study



GIVE YOUR LAWN A **VOICE**

WIRELESS SOIL MOISTURE SENSORS AND SYSTEM

www.eccosoil.com



Measures
Soil Moisture



Measures
Temperature



Measures
Water Salinity



Tracks
Time

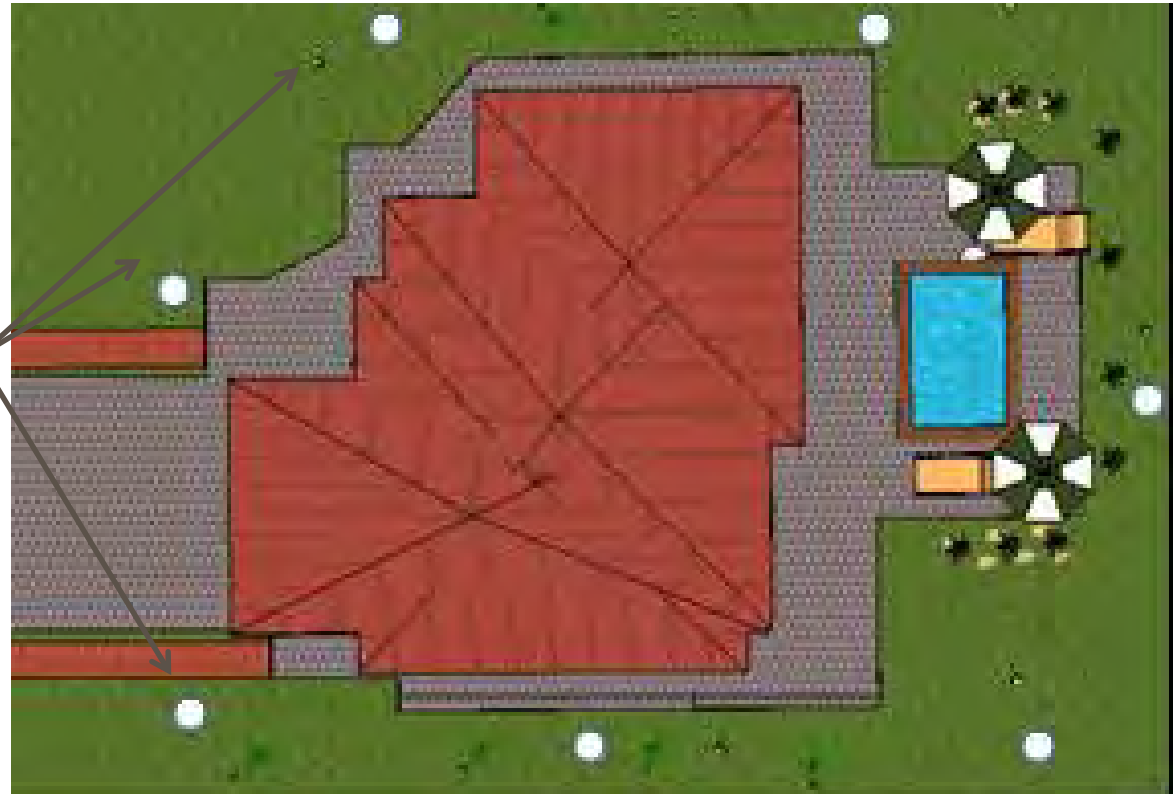


ECCO Sensor Installation

Digital Spring is developing smart sensors to be used to retrofit existing timer based sprinkler controllers to improve watering efficiency and help eliminate gross waste.

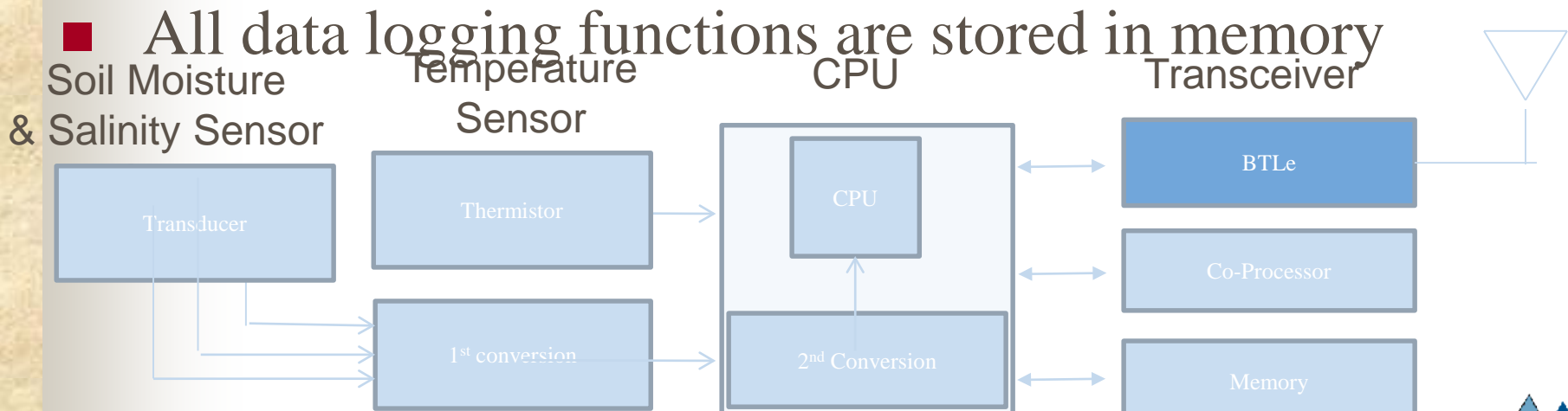
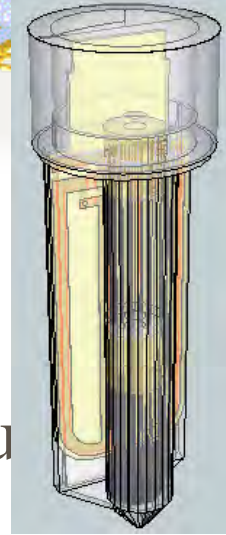


A typical installation in a residence would be to place one sensor in the ground per zone as shown on the right. Sensors cooperate with each other to enable daily communication with the sprinkler valve shutoff installed



ECCO sensor architecture

- ECCO soil moisture sensors measure salinity of irrigation water, soil water content, and temperature
- A bluetooth low energy transceiver is used to communicate with other sensors in the area utilizing a low power proprietary networking scheme.
- All data logging functions are stored in memory







Polymer Study will be Replicated 3 Times





The study will be looking at both sprinkler and buried drip irrigation-

we will be evaluating for increased spacing and reduction in striping when using the drip method



Rodent Repellent

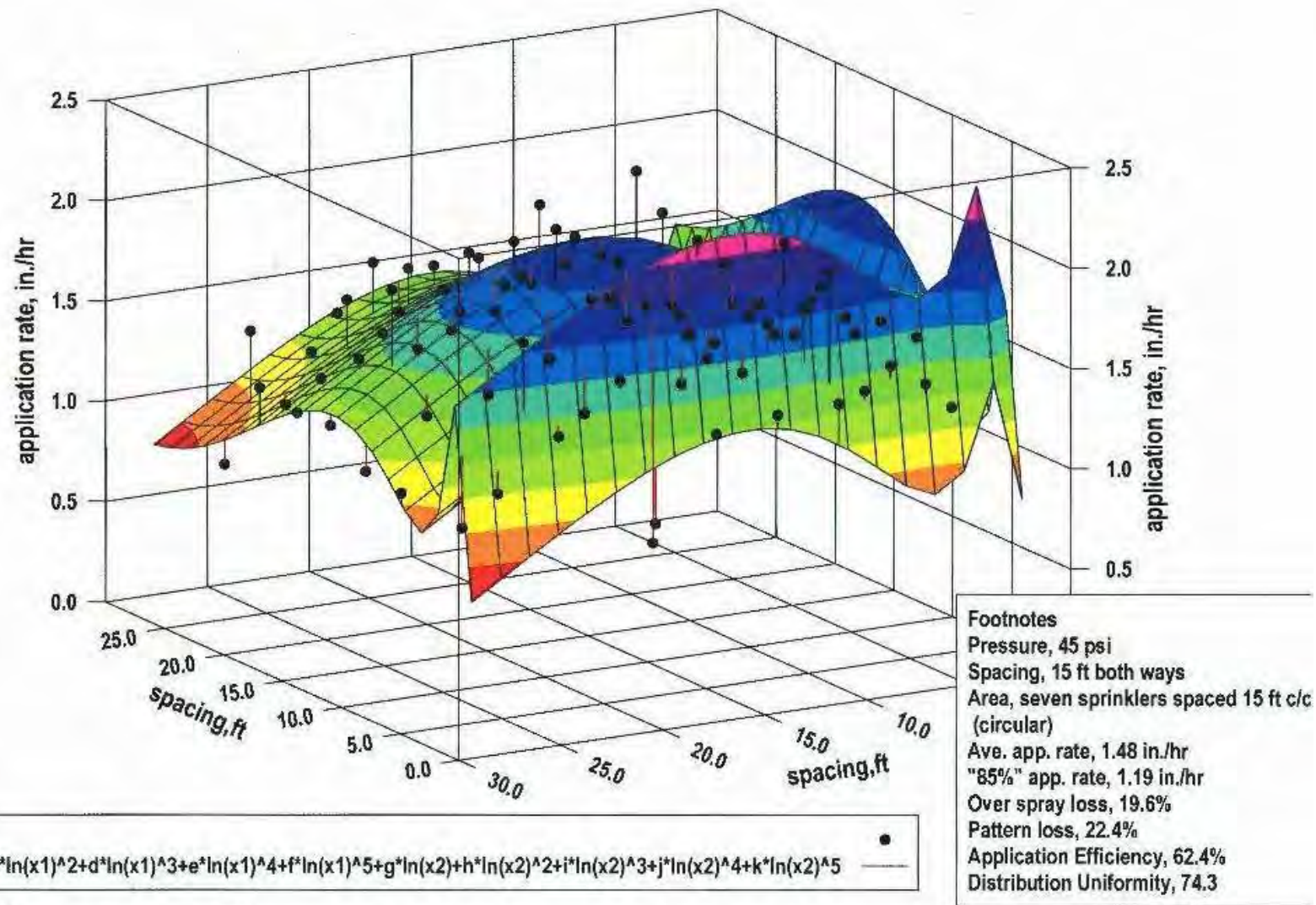
CIT will be evaluating a chemical treatment (injected) into buried drip lines that keeps rodents away from tubing- needs to re-applied every 6 months
(unrelated to polymer study)

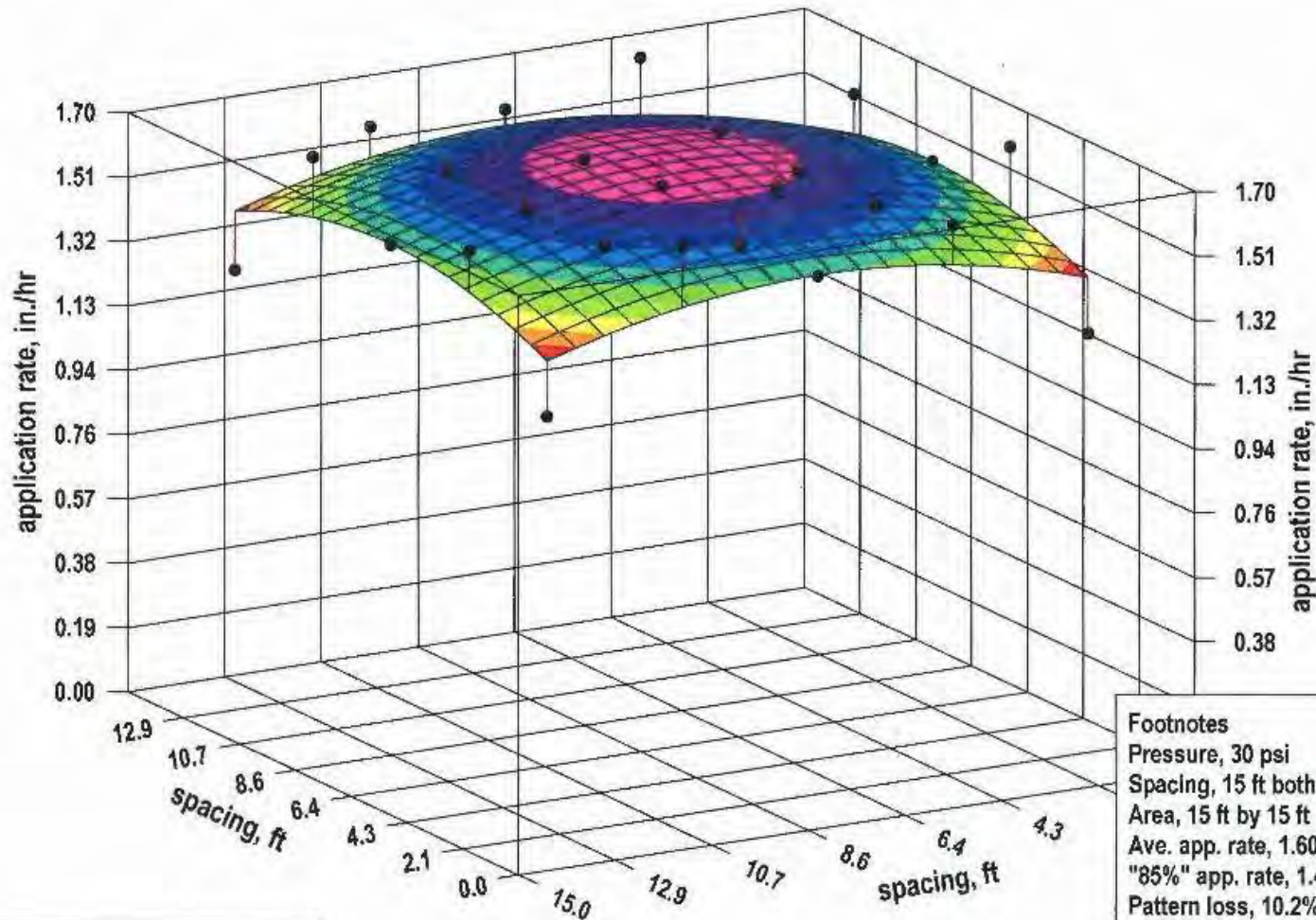
Injecting Polymers Horizontally Below the Root zone

- Polymers are injected horizontally six (6) inches below the surface
- Forms both a barrier and reservoir of available water for the turf grass
- Initial studies suggest a significant savings for water (*and energy*) savings based on conventional practices
- Needs to be cost effective!

High Efficiency Nozzle Study







R62+ 0.30
 $a+b*x1+c*x1^2+d*x2+e*x2^2+f*x2^3$

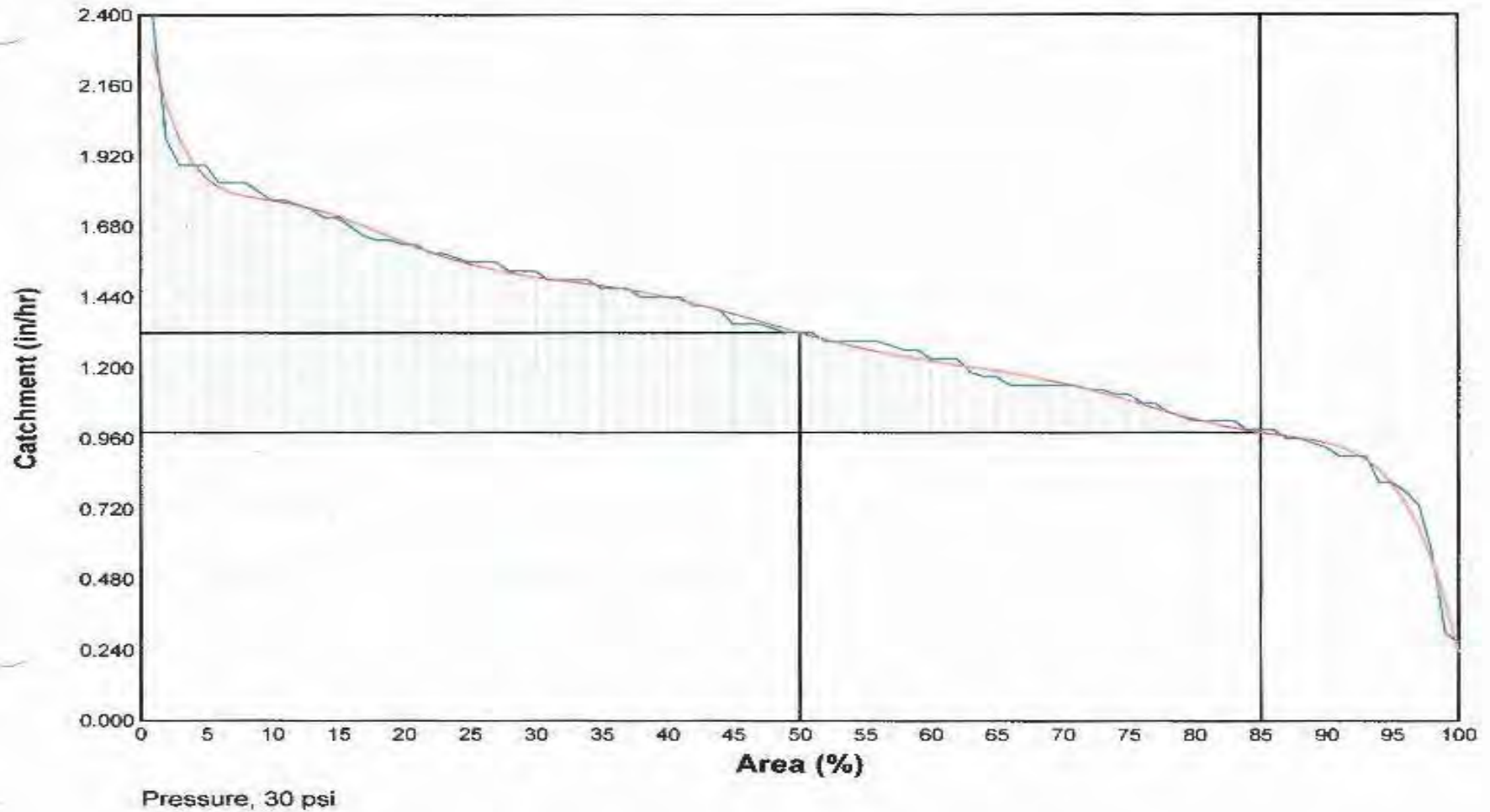
Footnotes
 Pressure, 30 psi
 Spacing, 15 ft both ways
 Area, 15 ft by 15 ft
 Ave. app. rate, 1.60 in./hr
 "85%" app. rate, 1.42 in./hr
 Pattern loss, 10.2%
 Over spray loss, 15%
 App. Efficiency, 76.3%
 Distribution Uniformity, 87.1%

Average: 1.321 in/hr

85.0%: 0.981 in/hr

DU: 66.7%

Pattern Loss: 28.0%



PRS SWAT testing

- ❖ One manufacturer completed
 - ✓ *Three different sprinkler models*

Pump Testing





Questions ?

Thank You !